

The Declaration of Startup Friendly Kansai

関西ベンチャーフレンドリー宣言

Under the Kansai Startup Backing Initiative, we aim to make the Kansai region a highly innovative area full of creativity and fully open to the world.

To this end, now that a startup ecosystem is emerging in the Kansai region, we hereby announce that all supporting companies are quite positive in: inheriting a dynamic corporate culture typified by a unique way of thinking as well as a “Just try it” culture, both of which we have long fostered; and staying close beside next-generation entrepreneurs striving hard to launch new businesses, thereby providing them with necessary support.

August 6, 2018

[Our Overview] (Dear startups)

Given that the Kansai region has historically produced many entrepreneurs, we believe that the region has the potential ability to produce and raise entrepreneurs in modern society. In recent years especially, business enterprises, local governments, universities, etc. have taken a growing interest in nurturing startup companies, thereby intensifying support activities for startup companies. However, these efforts have only led to the region being dotted with startup companies that are not integrated into a single combined system of startup companies and start-up corporations. Among others, increased efforts for open innovation would be required from large companies and startup companies.

To enable the Kansai region to achieve further growth, it is vital to break the status quo to revitalize Kansai's startup ecosystem. This has prompted us to announce the Kansai Startup Backing Initiative, aimed at deepening cooperation between existing companies and new startups. Asked about big hurdles faced in opening up a business, many startup companies cited their being turned away at the door due to lack of past trade performance when they approached existing companies, as well as business-building and development of marketing networks, technical support, management of funds, etc. To solve these problems, we have called upon business enterprises and other organizations willing to provide consultation on these matters. Their category of business covers a broad range, including financing, trading houses, manufacturing, IT firms, and infrastructure-building. You are encouraged to actively use the opportunities offered under the bolstered system.

[Supporting Companies as of May 19, 2020](in alphabetical order)

Aioi Nissay Dowa Insurance Co., Ltd./Anderson Mori & Tomotsune./ART CORPORATION/Asahi Broadcasting Group Holdings Corporation/DAIKIN INDUSTRIES, LTD./Daiko Advertising Inc./DAIWA HOUSE INDUSTRY CO.,LTD/ Fukunishi Dental &Oral Surgery Clinic /Global Cyber Group Co ., Ltd/HAKUHODO Inc./Hankyu Hanshin Properties Corp./Healthy City Design Institute Co.,Ltd. /Hirakawa Shoji Co., Ltd./ITOCHU Corporation./ITOCHU Techno-Solutions Corporation/Iwatani Corporation/Japan Airlines Co., Ltd./Japan Bank for International Cooperation/Japan External Trade Organization/Japan Finance Corporation/JR West INNOVATIONS Co.,LTD/Kansai University./ KAWAMURA & FUJIOKA LAW OFFICE /Kawasaki Heavy Industries, Ltd. /Kintetsu Group Holdings Co.,Ltd. /KOKUYO Co.,Ltd./LIKE Co., Ltd./MARUICHI STEEL TUBE LTD./Mitsubishi Corporation /Mizuho Bank, Ltd./MUFG Bank, Ltd./Nakanishi Metal/Nakatsukasa Certified Public Accountants Office /Nankai Electric Railway Co., Ltd./NANTO BANK,LTD/National Center for Industrial Property Information and Training/Nippon Export and Investment Insurance/Nippon Life Insurance Company/NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION/NTT DATA Corporation/ORIX Corporation/OSAKA GAS CO.,LTD/Osaka Prefecture University/Peach Corporation Co.,Ltd. /Proassist, Ltd./Resona Bank, Limited/Sanoyas Holding Corporation/SOPRA CORPORATION/Sumitomo Corporation/Sumitomo Electric Industries,Ltd./SUMITOMO LIFE INSURANCE COMPANY/Sumitomo Mitsui Banking Corporation/ The Consortium of Universities in Osaka /The Kansai Electric Power Company, Incorporated/The OSAKA UNIVERSITY Research Association of Industry and Science/The Senshu Ikeda Bank, Ltd./TIS Inc. (57companies in total)

[Method for utilization and explanatory notes]

- If you wish to receive advice from a supporting company, you are requested to contact us with the content described. It should be noted that depending on the content, your requirements may not be met.
- If you have scheduled an interview, you may be requested to be accompanied by an interpreter(Japanese).
- Please note that the list of supporting companies is as of May 19, 2020. Any addition will be put on the website of the Association. (The list will be updated about once a month.)

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[Contact info for inquiries]

KAGAWA Akihiko(Mr.)/ KIZU Mitsuaki(Mr.), Planning and Research Department, Kansai Association of Corporate Executives : kansai@kansaidoyukai.or.jp

[Contact Persons at Respective Companies]

(Note) If you wish to contact any of the persons indicated with an asterisk(※), you may contact the Secretariat of the Kansai Keizai Doyukai to reach that person.

【Insurance (Non-life insurance)】 Aiio Nissay Dowa Insurance Co.,Ltd.	Masafumi Takeguchi(Mr.) Deputy General Manager,Kansai 1 st Corporate Production Dept.Business Development Division masafumi-takeguchi@aioinissaydowa.co.jp
【Law firm】 Anderson Mori & Tomotsune	Tsunaki Nishimura(Mr.) Representative of Osaka Office tsunaki.nishimura@amt-law.com
【Moving Business】 ART CORPORATION	Shigenori Tanaka(Mr.) Manager of Corporate Planning Department s-tanaka@the0123.com
【Certified broadcasting holding company】 Asahi Broadcasting Group Holdings Corporation	(※)KAGAWA Akihiko(Mr.) /KIZU Mitsuaki(Mr.) Planning and Research Department Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Manufacturing(air conditioning equipment)】 DAIKIN INDUSTRIES, LTD.,	YAKEDA Nobuaki(Mr.) TECHNOLOGY AND INNOVATION CENTER nobuaki.takeda@daikin.co.jp
【Advertising】 Daiko Advertising Inc.	YOSHIHARA Tatsuya(Mr.), Department Manager tatsuya.yoshihara@daiko.co.jp
【Real Estate, Housing, Construction, Development】 DAIWA HOUSE INDUSTRY CO.,LTD	FUJII Masaaki(Mr.) Manager, Corporate Strategy Planning Department masaaki-f@daiwahouse.jp
【Dental Care】 Fukunishi Dental & Oral Surgery Clinic	FUKUNISHI Keihachi (Mr.), Executive Director, Ph. D. kfuku@air.ocn.ne.jp
【SoftwareBusiness】 Global Cyber Group, Inc.	Startup Friendly desk info@gcg.bz
【Advertising agency】 HAKUHODO Inc.	FUKUDA Kyoya(Mr.), Business Design Consultant kyoya.fukuda@hakuohodo.co.jp
【Real Estate】 Hankyu Hanshin Properties Corp.	TSUDA Chikako(Ms.) /NIKAWA Kengo(Mr.) Community manager info@gvh-5.com
【Architect office】 Healthy City Design Institute Inc.	IGAKI Takako(Ms.), Chief Executive Officer hisho@kenkotoshi.com
【Real Estate/ Amusement】 Hirakawa Shoji Co., Ltd.	TODA Tatsuki (Mr.), Chief Financial Officer secretary@hirakawagroup.com
【Sogoshosha (General Trading Company)】 ITOCHU Corporation	MIYAHARA Mariko (Ms.) Kansai Research & Business Development Department osayh-startup@itochu.co.jp
【Systems Integrator】 ITOCHU Techno-Solutions Corporation	FUJIE naohiro (Mr.), General Manager cip-wbd@ctc-g.co.jp

【Trading】 Iwatani Corporation	FUKATSU Motosuke(Mr.) Innovation Promotion Dept. fukatsu@iwatani.co.jp
【Airlines】 Japan Airlines Co., Ltd.	(※)KAGAWA Akihiko(Mr.) /KIZU Mitsuaki(Mr.) Planning and Research Department Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Bank】 Japan Bank for International Cooperation	TAKAO Sumie(Ms.) General Manager, Business Innovation Department s-takao@jbic.go.jp
【Government Related Organization (Trade and Investment Promotion)】 JETRO (Japan External Trade Organization)	Matt Stephens(Mr.) Director, Industry Alliances and Investment Promotion osd@jetro.go.jp
【Policy-based financial institution】 JAPAN FINANCE CORPORATION	New and Venture Business Support Promotion Division cnshinijigyou@jfc.go.jp
【Railway business, regional activation】 JR West INNOVATIONS Co.,LTD	Research Group info@jrw-inv.co.jp
【University】 Kansai University.	KITATANI Mari(Ms.) Division of Community and Business Partnerships kucic@ml.kandai.jp
【Law office】 KAWAMURA & FUJIOKA LAW OFFICE	(※)KAGAWA Akihiko(Mr.) /KIZU Mitsuaki(Mr.) Planning and Research Department Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Manufacturing (transportation equipment and industrial goods)】 Kawasaki Heavy Industries, Ltd.	ARATAMA Shigeki(Mr), Deputy Senior Manager, Innovation Dept., Corporate Planning Div. aratama_shigeki@khi.co.jp
【Transportation】 Kintetsu Group Holdings Co., Ltd	(※)KAGAWA Akihiko(Mr.) /KIZU Mitsuaki(Mr.) Planning and Research Department Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Manufacturing(Stationery, Office furniture)】 KOKUYO Co.,Ltd.	Chairman Office liaison@kokuyo.com
【Services】 LIKE, Inc.	MURANISHI Shino(Ms.), Manager muranishi@like-gr.co.jp
【Manufacturing(Steel pipe)】 MARUICHI STEEL TUBE LTD.	(※)KAGAWA Akihiko(Mr.) /KIZU Mitsuaki(Mr.) Planning and Research Department Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp

【Sogoshosha (General Trading Company)】 Mitsubishi Corporation	ASANO Junji(Mr.), Deputy General Manager, Business Planning & Development Dept., Kansai Branch junji.asano@mitsubishicorp.com
【Banks】 Mizuho Bank, Ltd.	(※)KAGAWA Akihiko(Mr.) /KIZU Mitsuaki(Mr.) Planning and Research Department Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Banks】 MUFG Bank, Ltd.	NAGAYAMA Katsuhiko (Mr.), Vice President katsuhiko_nagayama@mufg.jp
【A manufacturer of bearing retainers】 Nakanishi Metal Works Co., Ltd	NARA Yusuke (Mr.), Research & Development Research & Development Department, New Business Division nara-y@nkc-j.co.jp
【Certified public accountant/Certified tax accountant】 Nakatsukasa Certified Public Accountants Office	NAKATSUKASA Hiroyuki(Mr.), President officeweb@welbe.jp
【Transportation Business, Real Estate Business, Distribution Business, Leisure Services Business, Construction Business】 Nankai Electric Railway Co.,Ltd.	Railway Area Value Creation Department ・ New Business Department startup_info@nankai.co.jp
【Regional banks】 NANTO BANK,LTD	KAIMOTO Tadahiko(Mr.), Chief, Venture Capital Kansai Area, Tokyo Sales Department tadahiko.kaimoto@nanto-cap.com
【Government Related Organization】 INPIT (National Center for Industrial Property Information and Training)	OHKAWA Takuro(Mr.), Kansai Office Deputy Director, Department of Enterprise Services ip-js01@inpit.go.jp
【Insurance】 Nippon Export and Investment Insurance	Underwriting Group, Osaka Branch Office, sme-support-osaka@nexi.go.jp
【Insurance】 Nippon Life Insurance Company	(※)KAGAWA Akihiko(Mr.) /KIZU Mitsuaki(Mr.) Planning and Research Department Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Telecommunications business】 NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION	OZAKI Hiroshi(Mr.) /MATSUURA Katsuta(Mr.) Business Design Department hiroshi.ozaki@west.ntt.co.jp / katsuta.matsuura@west.ntt.co.jp
【Software】 NTT DATA Corporation	YAMADA Mitsuhiro (Mr.) Deputy Manager, YOSHIDA Satomi (Ms.) Staff, Sales Promotion Section, Corporate Planning Division eigyousuishin@bs.nttdata-kansai.co.jp
【Financial services】 ORIX Corporation	HAYASHI Hideto(Mr.) Corporate Communications Department hideto.hayashi.sf@orix.jp
【Gas utilities】 OSAKA GAS CO.,LTD	Corporate Research Office, startup-kz@ml.osakagas.co.jp

【University】 Osaka Prefecture University	HIDAKA Tomonori(Mr.), Officer thidaka@ao.osakafu-u.ac.jp
【Human resource development/Event planning】 Peach Corporation Co.,Ltd.	SAKAI Mari(Ms.) , President info@peach-corporation.co.jp
【Design and development of control equipment/ Sensing and control technology development】 Proassist, Ltd.	HASHIMOTO Hideki(Mr.) R&D Planning Dept, Manager h.hashimoto@proassist.co.jp
【Banks】 Resona Bank,Ltd.	KAWABE Atsushi(Mr.), Group leader Atsushi.Kawabe@resonabank.co.jp
【Shipbuilding & Engineering】 Sanoyas Holdings Corporation	NAKAJIMA Masaki(Mr.) Director (Corporate Planning Dept.) m-nakajima@sanoyas.co.jp
【Software Industry】 SOPRA Corporation	KUGIMIYA Kenji(Mr.) General Manager IT Solution Promotion Dept. kitatani.shoko@soppra.com
【Sogoshosha (General Trading Company)】 Sumitomo Corporation	YOSHITAKE Yoshiaki(Mr.) General Manager for External Affairs in Kansai Area, Japan, Planning & Coordination Dept. for Japan Region yoshiaki.yoshitake@sumitomocorp.com
【Non-Ferrous Metal】 Sumitomo Electric Industries,Ltd.	MIYAMOTO Kojiro(Mr.) Secretarial/Planning & Research Office kicho-sml@list.sei.jp
【Insurance】 SUMITOMO LIFE INSURANCE COMPANY	WATANABE Sho(Mr.) Assistant Manager Next Business Planning Dept. siyou_watanabe@am.sumitomolife.co.jp
【Banks】 Sumitomo Mitsui Banking Corporation	ARAKAWA Shinji(Mr.) Growth Business Development Dept. Arakawa_Shinji@dn.smbc.co.jp
【NPO】 The Consortium of Universities in Osaka	NISHIMOTO Satoko(Ms.), Director info@consortium-osaka.gr.jp
【Utility】 The Kansai Electric Power Company, Incorporated	IWAMOTO Yosuke(Mr.), Manager, Innovation Development Group, Office of Corporate Planning iwamoto.yosuke@d4.kepco.co.jp
【General Foundation】 The OSAKA UNIVERSITY Research Association of Industry and Science	TAKAMORI Akira(Mr.), Executive director takamori-akira@sanken.osaka-u.ac.jp
【Regional banks】 The Senshu Ikeda Bank, Ltd.	AOTA Tsuyoshi(Mr.), Vice President, Relationship Promotion Division t_aota@sihd-bk.jp
【Comprehensive IT service】 TIS Inc.	MIWA Akisato(Mr.), Section Manager of Western Japan Technology & Innovation Office incubation@tis.co.jp