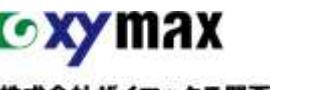
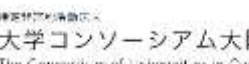
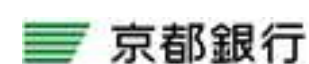
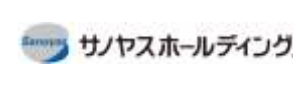
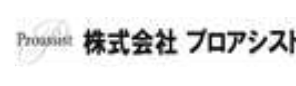


The Declaration of Startup Friendly Kansai 関西ベンチャーフレンドリー宣言

Under the Kansai Startup Backing Initiative, we aim to make the Kansai region a highly innovative area full of creativity and fully open to the world.

To this end, now that a startup ecosystem is emerging in the Kansai region, we hereby announce that all supporting companies are quite positive in: inheriting a dynamic corporate culture typified by a unique way of thinking as well as a “Just try it” culture, both of which we have long fostered; and staying close beside next-generation entrepreneurs striving hard to launch new businesses, thereby providing them with necessary support.

August 6, 2018



[Our Overview] (Dear startups)

Given that the Kansai region has historically produced many entrepreneurs, we believe that the region has the potential ability to produce and raise entrepreneurs in modern society. In recent years especially, business enterprises, local governments, universities, etc. have taken a growing interest in nurturing startup companies, thereby intensifying support activities for startup companies. However, these efforts have only led to the region being dotted with startup companies that are not integrated into a single combined system of startup companies and start-up corporations. Among others, increased efforts for open innovation would be required from large companies and startup companies.

To enable the Kansai region to achieve further growth, it is vital to break the status quo to revitalize Kansai's startup ecosystem. This has prompted us to announce the Kansai Startup Backing Initiative, aimed at deepening cooperation between existing companies and new startups. Asked about big hurdles faced in opening up a business, many startup companies cited their being turned away at the door due to lack of past trade performance when they approached existing companies, as well as business-building and development of marketing networks, technical support, management of funds, etc. To solve these problems, we have called upon business enterprises and other organizations willing to provide consultation on these matters. Their category of business covers a broad range, including financing, trading houses, manufacturing, IT firms, and infrastructure-building. You are encouraged to actively use the opportunities offered under the bolstered system.

[Supporting Companies as of July 21, 2021](in alphabetical order) (90companies in total)

Industry	Company / organization name
Construction	DAIWA HOUSE INDUSTRY CO., LTD / SHIMIZU CORPORATION
Manufacturing	AIR WATER INC. / BANDO CHEMICAL INDUSTRIES, LTD. / DAIKIN INDUSTRIES, LTD., / Kawasaki Heavy Industries, Ltd. / KOKUYO Co., Ltd / KONAN ELECTRIC CO., LTD. / KUBOTA Corporation / MARUICHI STEEL TUBE LTD. / MITSUBISHI ELECTRIC Corporation / Mitsuboshi Belting Ltd. / Nakanishi Metal Works Co., Ltd / Sanoyas Holdings Corporation / Suitousha Co., Ltd. / Sumitomo Electric Industries, Ltd.
Electricity, Gas	OSAKA GAS CO., LTD / The Kansai Electric Power Company, Incorporated
Information and communications	Asahi Broadcasting Group Holdings Corporation / Global Cyber Group, Inc. / ITOCHU Techno-Solutions Corporation / KANSAI TELEVISION CO. LTD. / Micware Co., Ltd. / NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION / NTT DATA Corporation / Proassist, Ltd. / SOPPRA Corporation / The Asahi Shimbun Company / THE KOBE SHIMBUN / TIS Inc.
Transport and postal activities	ART CORPORATION / Japan Airlines Co., Ltd. / JR West INNOVATIONS CO., LTD. / Kintetsu Group Holdings Co., Ltd / MAGUCHI HOLDINGS CO., LTD. / Nankai Electric Railway Co., Ltd.
Wholesale and Retail trade	DIGITAL ALLIANCE HOLDINGS CO., LTD / FELISSIMO CORPORATION / ITOCHU Corporation / Iwatani Corporation / MANIX Co., LTD. / Mayatec Co., Ltd. / Mitsubishi Corporation / Rock Field Co., Ltd. / SEIBUNSHA Co., Ltd. / Sewing Takeuchi Co., Ltd / SHINYEI KAISHA / Sumitomo Corporation
Finance and Insurance	Aioi Nissay Dowa Insurance Co., Ltd. / Japan Bank for International Cooperation / JAPAN FINANCE CORPORATION / Mercuria Investment Co., Ltd. / Mizuho Bank, Ltd. / MUFG Bank, Ltd. / NANTO BANK, LTD / Nippon Life Insurance Company / ORIX Corporation / Resona Bank, Ltd. / SUMITOMO LIFE INSURANCE COMPANY / Sumitomo Mitsui Banking Corporation / The Bank of Kyoto, Ltd. / The Minato Bank, Ltd. / The Senshu Ikeda Bank, Ltd.
Real estate	Hankyu Hanshin Properties Corp. / SHIOYA TOCHI CO., LTD. / XYMAX KANSAI Corporation
Scientific research, professional and technical services	Daiko Advertising Inc. / HAKUHODO Inc. / Healthy City Design Institute Inc.
Accommodations, eating and drinking services	Hotel New Awaji Co., Ltd / Hotel Okura Kobe Co., Ltd / KOBE PORTOPIA HOTEL Co., Ltd.
Medical, health care and welfare	Fukunishi Dental & Oral Surgery Clinic
Services, N.E.C	Anderson Mori & Tomotsune / ARCO PATENT & TRADEMARK ATTORNEYS / Hirakawa Shoji Co., Ltd. / KAWAMURA & FUJIOKA LAW OFFICE / LIKE, Inc. / Nakatsukasa Certified Public Accountants Office / Peach Corporation Co., Ltd. / USJ LCC
GOVERNMENT SERVICES	Japan Israel Chamber of Commerce Kansai (JICC Kansai) / JETRO (Japan External Trade Organization) / National Center for Industrial Property Information and Training (INPIT) / Nippon Export and Investment Insurance
Academia, Research Institute	Advanced Telecommunications Research Institute International (ATR) / Kansai University. / Osaka Prefecture University / The Consortium of Universities in Osaka / The OSAKA UNIVERSITY Research Association of Industry and Science

[Method for utilization and explanatory notes]

- If you wish to receive advice from a supporting company, you are requested to contact us with the content described. It should be noted that depending on the content, your requirements may not be met.
- If you have scheduled an interview, you may be requested to be accompanied by an interpreter (Japanese).

[Contact info for inquiries]

【Kansai Association of Corporate Executives】 KIZU Mitsuaki / KAGAWA Akihiko, Planning and Research Department kansai@kansaidoyukai.or.jp
【Kobe Association of Corporate Executives】 DOHMOTO Kunimitsu / YAMAMOTO Chizuru kobe@kobedoyu.com

[Contact Persons at Respective Companies]

(Note) If you wish to contact any of the persons indicated with an asterisk(※), you may contact the Secretariat of the Kansai Keizai Doyukai to reach that person.

【Research Institute】 ATR (Advanced Telecommunications Research Institute International)	NAKAJIMA Junsaku, Business Development Office nakajima.j@atr.jp	【Sogoshosha (General Trading Company)】 ITOCHU Corporation	YOSHIYAMA Satoko, Kansai Research & Business Development Department osayh-startup@itochu.co.jp
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【Materials/Processed Materials】 AIR WATER INC.	KUSABA SHUN, Senior Manager, Corporate Technology Strategy Center,Business Strategy Department kusaba-shu@awi.co.jp	【Trading】 Iwatani Corporation	UEDA Naomasa, Future Co-Creation Lab naomasa@iwatani.co.jp
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【Moving Business】 ART CORPORATION	TANAKA Shigenori, Manager of Corporate Planning Department s-tanaka@the0123.com	【Policy-based financial institution】 JAPAN FINANCE CORPORATION	New and Venture Business Support Promotion Division cnshinjjgyou@jfc.go.jp
【Certified broadcasting holding company】 Asahi Broadcasting Group Holdings Corporation	(※)KAGAWA Akihiko /KIZU Mitsuaki Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp	【Other】 Japan Israel Chamber of Commerce Kansai	Director and Secretary General k-harada@jicc-kansai.com
【Manufacturing】 BANDO CHEMICAL INDUSTRIES,LTD.	OIKAWA Masahiro, New Business Promotion Center, Innovation Promotion Department masahiro.oikawa@bandogrp.com	【Government Related Organization (Trade and Investment Promotion)】 JETRO (Japan External Trade Organization)	Industry Alliances and Investment Promotion Division JETRO Osaka osd@jetro.go.jp
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【Rea Estate, Housing, Construction, Development】 DAIWA HOUSE INDUSTRY CO.,LTD	FUJII Masaaki, Manager, Corporate Strategy Planning Department masaaki-f@daiwahouse.jp	【University】 Kansai University.	KITATANI Mari, Division of Community and Business Partnerships kucic@ml.kandai.jp
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【SoftwareBusiness】 Global Cyber Group, Inc.	Startup Friendly desk info@gcg.bz	【Hotel】 KOBE PORTOPIA HOTEL Co.,ltd	YABUTA Makoto, Director, General Affairs Division yabuta@portopia.co.jp
【Advertising agency】 HAKUHODO Inc.	FUKUDA Kyoya, Business Design Consultant kyoya.fukuda@hakuhodo.co.jp	【Manufacturing(Stationery, Office furniture)】 KOKUYO Co.,Ltd.	Chairman Office hisyok@kokuyo.com
【Real Estate】 Hankyu Hanshin Properties Corp.	TSUDA Chikako /NIKAWA Kengo, Community manager info@gvh-5.com	【Manufacture and sale of hydraulic and pneumatic equipment】 KONAN ELECTRIC CO., LTD.	OTOMO Eiichi, Director, Planning Department e-ohtomo@konan-em.co.jp
【Architect office】 Healthy City Design Institute Inc.	IGAKI Takako, Chief Executive Officer hisho@kenkotoshi.com	【Industrial machinery(Agricultural machinery, etc.)】 KUBOTA Coporation	SHUTTA Katsuyuki ,ASANO Tetsuya, President’s Office tetsuya.asano@kubota.com
【Real Estate/ Amusement】 Hirakawa Shoji Co., Ltd.	TODA Tatsuki, Financial Executive Officer secretary@hirakawagroup.com	【Services】 LIKE, Inc.	OKAMOTO Hirotaka, Executive Officer, Director of Business Strategy Department okamoto-h@like-gr.co.jp
【Hotel】 Hotel New Awaji Co., Ltd	INABA Sayuri, Corporate planning office s_inaba@newawaji.com	【Logistics, Forwarding, Warehousing, Automotive】 MAGUCHI HOLDINGS CO.,LTD.	YAMASAKI Yoshiya, Startup Division y-yamasaki01@maguchi.co.jp
【Hotel】 Hotel Okura Kobe Co., Ltd	NAKAMURA Masakazu, Management Planning m-nakamura@kobe.hotelokura.co.jp	【Wholesale Trade】 MANIX Co., LTD.	MATSUDA Koji, President matsuda-07@manix.co.jp
		【Manufacturing(Steel pipe)】 MARUICHI STEEL TUBE LTD.	(※)KAGAWA Akihiko /KIZU Mitsuaki Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
		【Ship equipment wholesales】 Mayatec Co., Ltd.	TANABE Hiroyasu, General Manager h-tanabe@mayatec.co.jp

【Investment Advisory, Investment Management, Type II Financial Instruments Business】 Mercuria Investment Co., Ltd.	NAKANO Shimpei, Business Investment Department shimpei.nakano@mercuria.jp
【Software Vendor】 Micware Co., Ltd.	TOKUHARA Hideaki, Executive Officer, Operation Unit tokuhara@micware.co.jp
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【Manufacture and sales of electrical and electronic products and systems】 MITSUBISHI ELECTRIC Corporation	Kansai Branch office Marketing Research & Business development Dep. i-startup-saib@rd.MitsubishiElectric.co.jp
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【Newspaper】 THE KOBE SHIMBUN	ONO Hideaki ono-hd@kobe-np.co.jp
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【General Foundation】 The OSAKA UNIVERSITY Research Association of Industry and Science	TAKAMORI Akira, Executive director takamori-akira@sanken.osaka-u.ac.jp
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