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MS&AD INSURANCE GROUP



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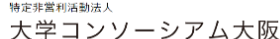
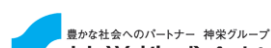
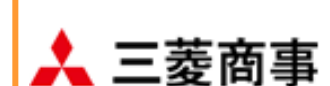


The Declaration of Startup Friendly Kansai 関西ベンチャーフレンドリー宣言

Under the Kansai Startup Backing Initiative, we aim to make the Kansai region a highly innovative area full of creativity and fully open to the world.

To this end, now that a startup ecosystem is emerging in the Kansai region, we hereby announce that all supporting companies are quite positive in: inheriting a dynamic corporate culture typified by a unique way of thinking as well as a “Just try it” culture, both of which we have long fostered; and staying close beside next-generation entrepreneurs striving hard to launch new businesses, thereby providing them with necessary support.

August 6, 2018



[Our Overview] (Dear startups)

Given that the Kansai region has historically produced many entrepreneurs, we believe that the region has the potential ability to produce and raise entrepreneurs in modern society. In recent years especially, business enterprises, local governments, universities, etc. have taken a growing interest in nurturing startup companies, thereby intensifying support activities for startup companies. However, these efforts have only led to the region being dotted with startup companies that are not integrated into a single combined system of startup companies and start-up corporations. Among others, increased efforts for open innovation would be required from large companies and startup companies.

To enable the Kansai region to achieve further growth, it is vital to break the status quo to revitalize Kansai's startup ecosystem. This has prompted us to announce the Kansai Startup Backing Initiative, aimed at deepening cooperation between existing companies and new startups. Asked about big hurdles faced in opening up a business, many startup companies cited their being turned away at the door due to lack of past trade performance when they approached existing companies, as well as business-building and development of marketing networks, technical support, management of funds, etc. To solve these problems, we have called upon business enterprises and other organizations willing to provide consultation on these matters. Their category of business covers a broad range, including financing, trading houses, manufacturing, IT firms, and infrastructure-building. You are encouraged to actively use the opportunities offered under the bolstered system.

[Supporting Companies as of August 5th, 2022](in alphabetical order) (108 companies in total)

Industry	Company / organization name
Construction	DAIWA HOUSE INDUSTRY CO., LTD / SHIMIZU CORPORATION
Manufacturing	AIR WATER INC. / BANDO CHEMICAL INDUSTRIES, LTD. / DAIKIN INDUSTRIES, LTD., / Kawasaki Heavy Industries, Ltd. / KOKUYO Co., Ltd / KONAN ELECTRIC CO., LTD. / KUBOTA Corporation / MCC FOOD PRODUCTS CO., LTD. / MARUICHI STEEL TUBE LTD. / MITSUBISHI ELECTRIC Corporation / Mitsuboshi Belting Ltd. / Mizuno Corporation / MORESCO Corporation / Murata Machinery, Ltd. / Nakanishi Metal Works Co., Ltd / Sanoyas Holdings Corporation / SCREEN Holdings Co., Ltd. / SHIMADZU CORPORATION / Suitousha Co., Ltd. / Sumitomo Electric Industries, Ltd.
Electricity, Gas	OSAKA GAS CO., LTD / The Kansai Electric Power Company, Incorporated
Information and communications	Asahi Broadcasting Group Holdings Corporation / Global Cyber Group, Inc. / ITOCHU Techno-Solutions Corporation / KANSAI TELEVISION CO. LTD. / MBS Media Holdings, Inc. / Micware Co., Ltd. / NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION / NTT DATA Corporation / Proassist, Ltd. / SOPPRA Corporation / The Asahi Shimbun Company / THE KOBE SHIMBUN / TIS Inc. / UiPath K.K.
Transport and postal activities	ART CORPORATION / Japan Airlines Co., Ltd. / JR West INNOVATIONS CO., LTD. / Kintetsu Group Holdings Co., Ltd / MAGUCHI HOLDINGS CO., LTD. / Nankai Electric Railway Co., Ltd. / SG Holdings Co., Ltd.
Wholesale and Retail trade	DIGITAL ALLIANCE HOLDINGS CO., LTD / FELISSIMO CORPORATION / ITOCHU Corporation / Iwatani Corporation / MANIX Co., LTD. / Mayatec Co., Ltd. / Mitsubishi Corporation / Rock Field Co., Ltd. / SEIBUNSHA Co., Ltd. / Sewing Takeuchi Co., Ltd / SHINYEI KAISHA / Sumitomo Corporation
Finance and Insurance	Aioi Nissay Dowa Insurance Co., Ltd. / Japan Bank for International Cooperation / JAPAN FINANCE CORPORATION / Mercuria Investment Co., Ltd. / Mizuho Bank, Ltd. / MUFG Bank, Ltd. / NANTO BANK, LTD / Nippon Life Insurance Company / ORIX Corporation / Resona Bank, Ltd. / SUMITOMO LIFE INSURANCE COMPANY / Sumitomo Mitsui Banking Corporation / Sumitomo Mitsui Trust Bank / The Bank of Kyoto, Ltd. / The Kyoto Shinkin Bank / The Minato Bank, Ltd. / The Senshu Ikeda Bank, Ltd. / The Shoko Chukin Bank, Ltd. / Tokio Marine & Nichido Fire Insurance Co., Ltd.
Real estate	Hankyu Hanshin Properties Corp. / SHIOYA TOCHI CO., LTD. / XYMAX KANSAI Corporation
Scientific research, professional and technical services	Daiko Advertising Inc. / HAKUHODO Inc. / Healthy City Design Institute Inc.
Accommodations, eating and drinking services	Hotel New Awaji Co., Ltd / Hotel Okura Kobe Co., Ltd / KOBE PORTOPIA HOTEL Co., Ltd.
Medical, health care and welfare	Fukunishi Dental & Oral Surgery Clinic
Services, N.E.C	Anderson Mori & Tomotsune / ARCO PATENT & TRADEMARK ATTORNEYS / DUSKIN CO., LTD. / Hirakawa Shoji Co., Ltd. / KAWAMURA & FUJIOKA LAW OFFICE / LIKE, Inc. / Nakatsukasa Certified Public Accountants Office / Peach Corporation Co., Ltd. / S&W International Law Offices / USJ LCC / YOSHIMOTO KOGYO HOLDINGS CO., LTD.
GOVERNMENT SERVICES	Japan Israel Chamber of Commerce Kansai (JICC Kansai) / JETRO (Japan External Trade Organization) / National Center for Industrial Property Information and Training (INPIT) / Nippon Export and Investment Insurance
Academia, Research Institute	Advanced Telecommunications Research Institute International (ATR) / Kansai University / Kindai University School Corporation / OSAKA INSTITUTE OF TECHNOLOGY / Osaka Metropolitan University / The Consortium of Universities in Osaka / The OSAKA UNIVERSITY Research Association of Industry and Science

[Method for utilization and explanatory notes]

- If you wish to receive advice from a supporting company, you are requested to contact us with the content described. It should be noted that depending on the content, your requirements may not be met.
- If you have scheduled an interview, you may be requested to be accompanied by an interpreter (Japanese).

[Contact info for inquiries]

【Kansai Association of Corporate Executives】 KIZU Mitsuaki / KAGAWA Akihiko, Planning and Research Department kansai@kansaidoyukai.or.jp
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【Kobe Association of Corporate Executives】 YAMAMOTO Chizuru kobe@kobedoyu.com

[Contact Persons at Respective Companies]

(Note) If you wish to contact any of the persons indicated with an asterisk(※), you may contact the Secretariat of the Kansai Keizai Doyukai to reach that person.

【Research Institute】 ATR (Advanced Telecommunications Research Institute International)	NAKAJIMA Junsaku, Business Development Office nakajima.j@atr.jp
【Insurance (Non-life insurance)】 Aioi Nissay Dowa Insurance Co.,Ltd.	【Osaka】 TAKEGUCHI Masafumi, Deputy General Manager, Kansai 1 st Corporate Production Dept, Business Development Division masafumi-takeguchi@aioinissaydowa.co.jp 【Kobe】 NUNOTANI Hiroyasu, Kobe Branch Regional Strategy Office Manager hiroyasu.nunotani@aioinissaydowa.co.jp
【Materials/Processed Materials】 AIR WATER INC.	KUSABA SHUN, Senior Manager, Corporate Technology Strategy Center,Business Strategy Department kusaba-shu@awi.co.jp
【Law firm】 Anderson Mori & Tomotsune	NISHIMURA Tsunaki, Representative of Osaka Office tsunaki.nishimura@amt-law.com
【PATENT & TRADEMARK ATTORNEYS】 ARCO PATENT & TRADEMARK ATTORNEYS	【Kobe】 NAKAO Masaru, Presiding Partner nakao@arco.chuo.kobe.jp ➤ Support / advice on intellectual property management (technical and product know-how management and rights acquisition), not on behalf of rights applications
【Moving Business】 ART CORPORATION	TANAKA Shigenori, Manager of Corporate Planning Department s-tanaka@the0123.com
【Certified broadcasting holding company】 Asahi Broadcasting Group Holdings Corporation	(※)KAGAWA /KIZU,Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Manufacturing】 BANDO CHEMICAL INDUSTRIES,LTD.	OIKAWA Masahiro, New Business Promotion Center, Innovation Promotion Department masahiro.oikawa@bandogrp.com
【Manufacturing(air conditioning equipment)】 DAIKIN INDUSTRIES, LTD.,	(※)KAGAWA/KIZU,Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Advertising】 Daiko Advertising Inc.	MORISHITA Shigeo, Department Manager,Business Incubation Team shigeo.morishita@daiko.co.jp
【Rea Estate, Housing, Construction, Development】 DAIWA HOUSE INDUSTRY CO.,LTD	FUJII Masaaki, Manager, Corporate Strategy Planning Department masaaki-f@daiwahouse.jp
【Services】 DIGITAL ALLIANCE HOLDINGS CO.,LTD	UEDA Yoshihide, Business Management Office General manager ueda@d-a.co.jp
【Service Industry】 DUSKIN CO., LTD.	New Business Development TAGAWA Shoji Shoji_Tagawa@mail.duskin.co.jp SHIMOYAMA Masae Masae_Shimoyama@mail.duskin.co.jp
【Community-based direct】 FELISSIMO CORPORATION	MIURA Takuya, NEW BUSINESS DEVELOPMENT Div Operating Officer t_miura@felissimo.co.jp
【Dental Care】 Fukunishi Dental &Oral Surgery Clinic	FUKUNISHI Keihachi, Executive Director, Ph. D. kfuku@air.ocn.ne.jp
【SoftwareBusiness】 Global Cyber Group, Inc.	Startup Friendly desk info@gcg.bz
【Advertising agency】 HAKUHODO Inc.	FUKUDA Kyoya, Business Design Consultant kyoya.fukuda@hakuhold.co.jp
【Real Estate】 Hankyu Hanshin Properties Corp.	TSUDA Chikako /YOSHIDA Aoi, Community manager info@gvh-5.com
【Architect office】 Healthy City Design Institute Inc.	IGAKI Takako, Chief Executive Officer hisho@kenkotoshi.com
【Real Estate/ Amusement】 Hirakawa Shoji Co., Ltd.	TODA Tatsuki, Financial Executive Officer secretary@hirakawagroup.com
【Hotel】 Hotel New Awaji Co., Ltd	INABA Sayuri, Corporate planning office s_inaba@newawaji.com
【Hotel】 Hotel Okura Kobe Co., Ltd	NAKAMURA Masakazu, Management Planning m-nakamura@kobe.hotelokura.co.jp
【Sogoshosha (General Trading Company)】 ITOCHU Corporation	TAKANASHI Ayako, Kansai Research & Business Development Department osayh-startup@itochu.co.jp
【Systems Integrator】 ITOCHU Techno-Solutions Corporation	FUJIE naohiro, General Manager cip-wbd@ctc-g.co.jp
【Trading】 Iwatani Corporation	UEDA Naomasa, Future Co-Creation Lab naomasa@iwatani.co.jp

【Airlines】 Japan Airlines Co., Ltd.	(※)KAGAWA /KIZU,Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Bank】 Japan Bank for International Cooperation	TAKAO Sumie, General Manager, Business Innovation Department C0710@jbic.go.jp
【Policy-based financial institution】 JAPAN FINANCE CORPORATION	New and Venture Business Support Promotion Division cnshin jigyou@jfc.go.jp
【Other】 Japan Israel Chamber of Commerce Kansai	Director and Secretary General k-harada@jicc-kansai.com
【Government Related Organization (Trade and Investment Promotion)】 JETRO (Japan External Trade Organization)	Industry Alliances and Investment Promotion Division JETRO Osaka osd@jetro.go.jp
【Railway business, regional activation】 JR West INNOVATIONS Co.,LTD	Research Group info@jrwest-inv.co.jp
【TV Broadcasting Company】 KANSAI TELEVISION CO. LTD.	SAKAGUCHI Takaharu, Managing Director, Business Strategy Division t-sakaguchi@ktv.co.jp
【University】 Kansai University.	KITATANI Mari, Division of Community and Business Partnerships kucic@ml.kandai.jp
【law office】 KAWAMURA & FUJIOKA LAW OFFICE	(※)KAGAWA /KIZU,Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Manufacturing (transportation equipment and industrial goods)】 Kawasaki Heavy Industries, Ltd.	Innovation Department,Corporate Planning Division OHDATE Hideaki ohdate_h@khi.co.jp YOSHIZAWA Kodai yoshizawa_kodai@khi.co.jp
【University】 Kindai University School Corporation	NAGAOKA Sachiko, Entrepreneurship and Affiliated Companies Support Department sachiko.nagaoka@itp.kindai.ac.jp
【Transportation】 Kintetsu Group Holdings Co., Ltd	(※)KAGAWA/KIZU, Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Hotel】 KOBE PORTOPIA HOTEL Co.,ltd	YABUTA Makoto, Director, General Affairs Division yabuta@portopia.co.jp
【Manufacturing(Stationery, Office furniture)】 KOKUYO Co.,Ltd.	Chairman Office hisyok@kokuyo.com
【Manufacture and sale of hydraulic and pneumatic equipment】 KONAN ELECTRIC CO., LTD.	OTOMO Eiichi, Director, Planning Department e-ohtomo@konan-em.co.jp
【Industrial machinery(Agricultural machinery, etc.) 】 KUBOTA Coporation	SHUTTA Katsuyuki ,ASANO Tetsuya, President’s Office tetsuya.asano@kubota.com
【Services】 LIKE, Inc.	OKAMOTO Hirotaka, Executive Officer, Director of Business Strategy Department okamoto-h@like-gr.co.jp
【Logistics, Forwarding, Warehousing, Automotive】 MAGUCHI HOLDINGS CO.,LTD.	NAKANO Tsuyoshi, Startup Division t-nakano00@maguchi.co.jp
【Wholesale Trade】 MANIX Co., LTD.	MATSUDA Koji, President matsuda-07@manix.co.jp
【Manufacturing(Steel pipe)】 MARUICHI STEEL TUBE LTD.	(※)KAGAWA/KIZU, Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Ship equipment wholesales】 Mayatec Co., Ltd.	TANABE Hiroyasu, General Manager h-tanabe@mayatec.co.jp
【Television / radio broadcasting and related businesses】 MBS Media Holdings,Inc.	SEKIO Masahiko, Business Creation Division biz-cre@mbs.co.jp
【Specialized manufacturer of cooked foods】 MCC FOOD PRODUCTS CO., LTD.	FUJII Tatsuya fujii_t@mcc-kobe.jp
【Investment Advisory, Investment Management, Type II Financial Instruments Business】 Mercuria Investment Co., Ltd.	Business Investment Department DANNO shinichi shinichi.danno@mercuria.jp KAWABATA shogo shogo.kawabata@mercuria.jp
【Software Vendor】 Micware Co., Ltd.	TOKUHARA Hideaki, Executive Officer, Operation Unit tokuhara@micware.co.jp
【General Trading Company】 Mitsubishi Corporation	NISHIMURA Reiko, Business Planning & Development Dept., Kansai Branch reiko.nishimura@mitsubishicorp.com
【Manufacture and sales of electrical and electronic products and systems】 MITSUBISHI ELECTRIC Corporation	Kansai Branch office Marketing Research & Business development Dep. i-startup-saib@rd.MitsubishiElectric.co.jp
【Manufacturing Industry】 Mitsuboshi Belting Ltd.	INOUE Koki, General Manager, Corporate Planning Division, k.inoue@mitsuboshi.com

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【Manufacture & Sales of sporting goods】 Mizuno Corporation	NAKAJIMA Hirotaka, Corporate Planning Office ・ Global Research & Development Department, Assistant Manager hrnakajm@mizuno.co.jp	【General contractor】 SHIMIZU CORPORATION	SAIKA Motoi, KANSAI Branch Staff Project Development Dept. m-saika@shimz.co.jp
【Chemical manufacturer】 MORESCO Corporation	KANAZAWA Tomomi, General Manager, Public Relations Department tomomi_kanazawa@moresco.co.jp	【Trading Company】 SHINYEI KAISHA	NAKANISHI Tetsu, Executive Officer, General Manager, Corporate Strategy Division t-nakanishi@sk.shinyei.co.jp
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【Machinery Manufacturing】 Murata Machinery, Ltd.	NAGATA Keizo, Open Innovation Promotion Dept. keizou.nagata@bne.muratec.co.jp	【Software Industry】 SOPPra Corporation	Kenji Kugimiya, General Manager IT Solution Promotion Dept. kugimiya.kenji@soppra.com
【A manufacturer of bearing retainers】 Nakanishi Metal Works Co., Ltd	WADA Tohru, wada-t@nkc-j.co.jp	【Manufacturing】 Suitousha Co., Ltd.	MAKINO Yuuka,Planning & General Executive Section makino.yuka@suitousha.com
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【Government Related Organization】 National Center for Industrial Property Information and Training(INPIT)	OHKAWA Takuro, Kansai Office Deputy Director, Department of Enterprise Services ip-js01@inpit.go.jp	【Banks】 Sumitomo Mitsui Banking Corporation	OJIMA Daisuke, Growth Business Development Dept. Ojima_Daisuke@dn.smbc.co.jp
【Insurance】 Nippon Export and Investment Insurance	Underwriting Group, Osaka Branch Office, sme-support-osaka@nexi.go.jp	【Trust banks】 Sumitomo Mitsui Trust Bank	ITO Wataru, Associate General Manager, Wholesale Business Planning Department, Kansai Activation Project Team Ito_Wataru@smtb.jp
【Insurance】 Nippon Life Insurance Company	Deputy General Manager (of Innovation Office) kansai@kansaidoyukai.or.jp	【Newspaper, digital media, events】 The Asahi Shimbun Company	SHIOYA Yuichi shioya-y@asahi.com
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【Gas utilities】 OSAKA GAS CO.,LTD	Corporate Research Office startup-kz@ml.osakagas.co.jp	【Newspaper】 THE KOBE SHIMBUN	NAKAYAMA Toshinobu nakayama-ts@kobe-np.co.jp
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【Human resource development, Event planning】 Peach Corporation Co.,Ltd.	SAKAI Mari, President info@peach-corporation.co.jp	【General Foundation】 The OSAKA UNIVERSITY Research Association of Industry and Science	TAKAMORI Akira, Executive director takamori-akira@sanken.osaka-u.ac.jp
【Design and development of control equipment / Sensing and control technology development】 Proassist, Ltd.	HASHIMOTO Hideki, General Manager, R&D Planning Division h.hashimoto@proassist.co.jp	【Regional banks】 The Senshu Ikeda Bank, Ltd.	AOTA Tsuyoshi, Vice President,Relationship Promotion Division t_aota@sihd-bk.jp
【Banks】 Resona Bank,Ltd.	KAWABE Atsushi, Group leader Yoshiki.Imai@resonabank.co.jp	【Bank】 The Shoko Chukin Bank, Ltd.	FUJIMOTO Naohide,Deputy General Manager, Osaka Business Department naohide-fujimotos1@gm.shokochukin.co.jp
【Manufacture and sales of delicatessen (sozai) 】 Rock Field Co., Ltd.	AMANO Masaru, Manager, Public Relations Section m-amano@rockfield.co.jp	【Comprehensive IT service】 TIS Inc.	MIWA Akisato, Section Manager of Western Japan Technology & Innovation Office incubation@tis.co.jp
【Lawyer】 S&W International Law Offices	MIMURA Masakazu, Managing Partner m.mimura@swlaw.jp	【Non-life insurance】 Tokio Marine & Nichido Fire Insurance Co., Ltd.	HATAE Takafumi, Kyoto Branch, Sales Manager takafumi.hatae@tmnf.jp IKEDA Toshihiko, Kansai Production Dept.4, Kyoto Production Section, Manager toshihiko.ikeda2@tmnf.jp
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【Electronic Appliances】 SCREEN Holdings Co., Ltd.	SHIMIZU Daisuke, Corporate Marketing Department d.shimizu@screen.co.jp	【Entertainment】 USJ LCC	External Affairs Dep. FUKUSHIMA Hidenori hidenori_fukushima@usjc.co.jp FUJIMORI Daiki Daiki_Fujimori@usjc.co.jp
【PAPER PRODUCT TRADING】 SEIBUNSHA Co., Ltd.	TANAKA Satoshi, SALES DIRECTOR sbstnk@sirius.ocn.ne.jp	【Corporate Real Estate】 XYMAX KANSAI Corporation	GOKURAKUJI Kenji,Kobe reagonal office, General manager gokurakuji@xymax.co.jp
【Textile product manufacturing and wholesale business】 Sewing Takeuchi Co.,Ltd	TAKEUCHI Yuta, Director Sales Pepresentative yuta@sewing-takeuchi.co.jp	【Planning, production and sales of TV and video software】 YOSHIMOTO KOGYO HOLDINGS CO., LTD.	YOSHIKAWA Tetsu yoshikawa.tetsu@yoshimoto.co.jp
【Transportation industry】 SG Holdings Co., Ltd.	SUZUKI Rikako, Corporate Planning Department/CHIEF r_suzuki026@sg-hldgs.co.jp		