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MS&AD INSURANCE GROUP



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TOMOTSUNE



デジタルホールディングス



GCG Global Cyber Group Co., Ltd.



ホテルニューアワジグループ



JAPAN BANK FOR INTERNATIONAL COOPERATION

JFC JAPAN FINANCE CORPORATION



JA西日本イノベーションズ



KAWAMURA & FUJIOKA LAW OFFICE



KINTETSU GROUP HOLDINGS

PORTOPIA HOTEL



For Earth, For Life
Kubota

The Declaration of Startup Friendly Kansai 関西ベンチャーフレンドリー宣言

Under the Kansai Startup Backing Initiative, we aim to make the Kansai region a highly innovative area full of creativity and fully open to the world.

To this end, now that a startup ecosystem is emerging in the Kansai region, we hereby announce that all supporting companies are quite positive in: inheriting a dynamic corporate culture typified by a unique way of thinking as well as a “Just try it” culture, both of which we have long fostered; and staying close beside next-generation entrepreneurs striving hard to launch new businesses, thereby providing them with necessary support.

August 6, 2018



丸一鋼管



MERCURIA INVESTMENT



MUFG
三菱UFJ銀行

中務公認会計士・税理士事務所



Nippon Life Insurance Company



Osaka Metropolitan University

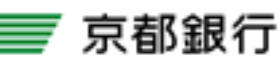


株式会社 プロアシスト



S&W国際法律事務所

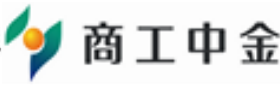
サノヤスホールディングス



大学コンソーシアム大阪



THE SENSU IKEDA BANK, LTD.



[Our Overview] (Dear startups)

Given that the Kansai region has historically produced many entrepreneurs, we believe that the region has the potential ability to produce and raise entrepreneurs in modern society. In recent years especially, business enterprises, local governments, universities, etc. have taken a growing interest in nurturing startup companies, thereby intensifying support activities for startup companies. However, these efforts have only led to the region being dotted with startup companies that are not integrated into a single combined system of startup companies and start-up corporations. Among others, increased efforts for open innovation would be required from large companies and startup companies.

To enable the Kansai region to achieve further growth, it is vital to break the status quo to revitalize Kansai's startup ecosystem. This has prompted us to announce the Kansai Startup Backing Initiative, aimed at deepening cooperation between existing companies and new startups. Asked about big hurdles faced in opening up a business, many startup companies cited their being turned away at the door due to lack of past trade performance when they approached existing companies, as well as business-building and development of marketing networks, technical support, management of funds, etc. To solve these problems, we have called upon business enterprises and other organizations willing to provide consultation on these matters. Their category of business covers a broad range, including financing, trading houses, manufacturing, IT firms, and infrastructure-building. You are encouraged to actively use the opportunities offered under the bolstered system.

[Supporting Companies as of November 25th, 2022](in alphabetical order) (109 companies in total)

Industry	Company / organization name
Construction	DAIWA HOUSE INDUSTRY CO., LTD / SHIMIZU CORPORATION
Manufacturing	AIR WATER INC. / BANDO CHEMICAL INDUSTRIES, LTD. / DAIKIN INDUSTRIES, LTD., / Electric Works Company, Panasonic Corporation / Kawasaki Heavy Industries, Ltd. / KOKUYO Co., Ltd / KONAN ELECTRIC CO., LTD. / KUBOTA Corporation / MCC FOOD PRODUCTS CO., LTD. / MARUICHI STEEL TUBE LTD. / MITSUBISHI ELECTRIC Corporation / Mitsuboshi Belting Ltd. / Mizuno Corporation / MORESCO Corporation / Murata Machinery, Ltd. / Nakanishi Metal Works Co., Ltd / Sanoyas Holdings Corporation / SCREEN Holdings Co., Ltd. / SHIMADZU CORPORATION / Suitousha Co., Ltd. / Sumitomo Electric Industries, Ltd.
Electricity, Gas	OSAKA GAS CO., LTD / The Kansai Electric Power Company, Incorporated
Information and communications	Asahi Broadcasting Group Holdings Corporation / Global Cyber Group, Inc. / ITOCHU Techno-Solutions Corporation / KANSAI TELEVISION CO. LTD. / MBS Media Holdings, Inc. / Micware Co., Ltd. / NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION / NTT DATA Corporation / Proassist, Ltd. / SOPPRA Corporation / The Asahi Shimbun Company / THE KOBE SHIMBUN / TIS Inc. / UiPath K.K.
Transport and postal activities	ART CORPORATION / Japan Airlines Co., Ltd. / JR West INNOVATIONS CO., LTD. / Kintetsu Group Holdings Co., Ltd / MAGUCHI HOLDINGS CO., LTD. / Nankai Electric Railway Co., Ltd. / SG Holdings Co., Ltd.
Wholesale and Retail trade	DIGITAL ALLIANCE HOLDINGS CO., LTD / FELISSIMO CORPORATION / ITOCHU Corporation / Iwatani Corporation / MANIX Co., LTD. / Mayatec Co., Ltd. / Mitsubishi Corporation / Rock Field Co., Ltd. / SEIBUNSHA Co., Ltd. / Sewing Takeuchi Co., Ltd / SHINYEI KAISHA / Sumitomo Corporation
Finance and Insurance	Aioi Nissay Dowa Insurance Co., Ltd. / Japan Bank for International Cooperation / JAPAN FINANCE CORPORATION / Mercuria Investment Co., Ltd. / Mizuho Bank, Ltd. / MUFG Bank, Ltd. / NANTO BANK, LTD / Nippon Life Insurance Company / ORIX Corporation / Resona Bank, Ltd. / SUMITOMO LIFE INSURANCE COMPANY / Sumitomo Mitsui Banking Corporation / Sumitomo Mitsui Trust Bank / The Bank of Kyoto, Ltd. / The Kyoto Shinkin Bank / The Minato Bank, Ltd. / The Senshu Ikeda Bank, Ltd. / The Shoko Chukin Bank, Ltd. / Tokio Marine & Nichido Fire Insurance Co., Ltd.
Real estate	Hankyu Hanshin Properties Corp. / SHIOYA TOCHI CO., LTD. / XYMAX KANSAI Corporation
Scientific research, professional and technical services	Daiko Advertising Inc. / HAKUHODO Inc. / Healthy City Design Institute Inc.
Accommodations, eating and drinking services	Hotel New Awaji Co., Ltd / Hotel Okura Kobe Co., Ltd / KOBE PORTOPIA HOTEL Co., Ltd.
Medical, health care and welfare	Fukunishi Dental & Oral Surgery Clinic
Services, N.E.C	Anderson Mori & Tomotsune / ARCO PATENT & TRADEMARK ATTORNEYS / DUSKIN CO., LTD. / Hirakawa Shoji Co., Ltd. / KAWAMURA & FUJIOKA LAW OFFICE / LIKE, Inc. / Nakatsukasa Certified Public Accountants Office / Peach Corporation Co., Ltd. / S&W International Law Offices / USJ LCC / YOSHIMOTO KOGYO HOLDINGS CO., LTD.
GOVERNMENT SERVICES	Japan Israel Chamber of Commerce Kansai (JICC Kansai) / JETRO (Japan External Trade Organization) / National Center for Industrial Property Information and Training (INPIT) / Nippon Export and Investment Insurance
Academia, Research Institute	Advanced Telecommunications Research Institute International (ATR) / Kansai University / Kindai University School Corporation / OSAKA INSTITUTE OF TECHNOLOGY / Osaka Metropolitan University / The Consortium of Universities in Osaka / The OSAKA UNIVERSITY Research Association of Industry and Science

[Method for utilization and explanatory notes]

- If you wish to receive advice from a supporting company, you are requested to contact us with the content described. It should be noted that depending on the content, your requirements may not be met.
- If you have scheduled an interview, you may be requested to be accompanied by an interpreter (Japanese).

[Contact info for inquiries]

【Kansai Association of Corporate Executives】 KIZU Mitsuaki / KAGAWA Akihiko, Planning and Research Department kansai@kansaidoyukai.or.jp
【Kyoto Association of Corporate Executives】 YANASE Shinya doyukai@kyodoyukai.or.jp
【Kobe Association of Corporate Executives】 YAMAMOTO Chizuru kobe@kobedoyu.com

Contact Persons at Respective Companies

(Note) If you wish to contact any of the persons indicated with an asterisk(※), you may contact the Secretariat of the Kansai Keizai Doyukai to reach that person.

【Research Institute】 ATR (Advanced Telecommunications Research Institute International)	NAKAJIMA Junsaku, Business Development Office nakajima.j@atr.jp	【Trading】 Iwatani Corporation	UEDA Naomasa, Future Co-Creation Lab naomasa@iwatani.co.jp
【Insurance (Non-life insurance)】 Aioi Nissay Dowa Insurance Co.,Ltd.	【Osaka】 TAKEGUCHI Masafumi, Deputy General Manager, Kansai 1 st Corporate Production Dept, Business Development Division masafumi-takeguchi@aioinissaydowa.co.jp 【Kobe】 NUNOTANI Hiroyasu, Kobe Branch Regional Strategy Office Manager hiroyasu.nunotani@aioinissaydowa.co.jp	【Airlines】 Japan Airlines Co., Ltd.	(※)KAGAWA /KIZU, Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Materials/Processed Materials】 AIR WATER INC.	KUSABA SHUN, Senior Manager, Corporate Technology Strategy Center, Business Strategy Department kusaba-shu@awi.co.jp	【Bank】 Japan Bank for International Cooperation	TAKAO Sumie, General Manager, Business Innovation Department C0710@jbic.go.jp
【Law firm】 Anderson Mori & Tomotsune	NISHIMURA Tsunaki, Representative of Osaka Office tsunaki.nishimura@amt-law.com	【Policy-based financial institution】 JAPAN FINANCE CORPORATION	New and Venture Business Support Promotion Division cnshinjigyou@jfc.go.jp
【PATENT & TRADEMARK ATTORNEYS】 ARCO PATENT & TRADEMARK ATTORNEYS	【Kobe】 NAKAO Masaru, Presiding Partner nakao@arco.chuo.kobe.jp ➤ Support / advice on intellectual property management (technical and product know-how management and rights acquisition), not on behalf of rights applications	【Other】 Japan Israel Chamber of Commerce Kansai	Director and Secretary General k-harada@jicc-kansai.com
【Moving Business】 ART CORPORATION	TANAKA Shigenori, Manager of Corporate Planning Department s-tanaka@the0123.com	【Government Related Organization (Trade and Investment Promotion)】 JETRO (Japan External Trade Organization)	Industry Alliances and Investment Promotion Division JETRO Osaka osd@jetro.go.jp
【Certified broadcasting holding company】 Asahi Broadcasting Group Holdings Corporation	(※)KAGAWA /KIZU, Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp	【Railway business, regional activation】 JR West INNOVATIONS Co.,LTD	Research Group info@jrw-inv.co.jp
【Manufacturing】 BANDO CHEMICAL INDUSTRIES,LTD.	OIKAWA Masahiro, New Business Promotion Center, Innovation Promotion Department masahiro.oikawa@bandogrp.com	【TV Broadcasting Company】 KANSAI TELEVISION CO. LTD.	SAKAGUCHI Takaharu, Managing Director, Business Strategy Division t-sakaguchi@ktv.co.jp
【Manufacturing(air conditioning equipment)】 DAIKIN INDUSTRIES, LTD.,	(※)KAGAWA/KIZU, Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp	【University】 Kansai University.	KITATANI Mari, Division of Community and Business Partnerships kucic@ml.kandai.jp
【Advertising】 Daiko Advertising Inc.	MORISHITA Shigeo, Department Manager, Business Incubation Team shigeo.morishita@daiko.co.jp	【law office】 KAWAMURA & FUJIOKA LAW OFFICE	(※)KAGAWA /KIZU, Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Rea Estate, Housing, Construction, Development】 DAIWA HOUSE INDUSTRY CO.,LTD	FUJII Masaaki, Manager, Corporate Strategy Planning Department masaaki-f@daiwahouse.jp	【Manufacturing (transportation equipment and industrial goods)】 Kawasaki Heavy Industries, Ltd.	Innovation Department, Corporate Planning Division OHDATE Hideaki ohdate_h@khi.co.jp YOSHIZAWA Kodai yoshizawa_kodai@khi.co.jp
【Services】 DIGITAL ALLIANCE HOLDINGS CO.,LTD	UEDA Yoshihide, Business Management Office General manager ueda@d-a.co.jp	【University】 Kindai University School Corporation	NAGAOKA Sachiko, Entrepreneurship and Affiliated Companies Support Department sachiko.nagaoka@itp.kindai.ac.jp
【Service Industry】 DUSKIN CO., LTD.	New Business Development TAGAWA Shoji Shoji.Tagawa@mail.duskin.co.jp SHIMOYAMA Masae Masae.Shimoyama@mail.duskin.co.jp	【Transportation】 Kintetsu Group Holdings Co., Ltd	(※)KAGAWA/KIZU, Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Manufacturing industry】 Electric Works Company, Panasonic Corporation	Management Planning Office NARITA Atsushi narita.atsushi@jp.panasonic.com KONO Shiho kono.shiho@jp.panasonic.com	【Hotel】 KOBE PORTOPIA HOTEL Co.,ltd	YABUTA Makoto, Director, General Affairs Division yabuta@portopia.co.jp
【Community-based direct】 FELISSIMO CORPORATION	MIURA Takuya, NEW BUSINESS DEVELOPMENT Div Operating Officer t_miura@felissimo.co.jp	【Manufacturing(Stationery, Office furniture)】 KOKUYO Co.,Ltd.	Chairman Office his yok@kokuyo.com
【Dental Care】 Fukunishi Dental & Oral Surgery Clinic	FUKUNISHI Keihachi, Executive Director, Ph. D. kfuku@air.ocn.ne.jp	【Manufacture and sale of hydraulic and pneumatic equipment】 KONAN ELECTRIC CO., LTD.	OTOMO Eiichi, Director, Planning Department e-ohtomo@konan-em.co.jp
【SoftwareBusiness】 Global Cyber Group, Inc.	Startup Friendly desk info@gcg.bz	【Industrial machinery(Agricultural machinery, etc.)】 KUBOTA Coporation	SHUTTA Katsuyuki ,ASANO Tetsuya, President's Office tetsuya.asano@kubota.com
【Advertising agency】 HAKUHODO Inc.	FUKUDA Kyoya, Business Design Consultant kyoya.fukuda@hakuhold.co.jp	【Services】 LIKE, Inc.	OKAMOTO Hirota, Executive Officer, Director of Business Strategy Department okamoto-h@like-gr.co.jp
【Real Estate】 Hankyu Hanshin Properties Corp.	TSUDA Chikako /YOSHIDA Aoi, Community manager info@gvh-5.com	【Logistics, Forwarding, Warehousing, Automotive】 MAGUCHI HOLDINGS CO.,LTD.	NAKANO Tsuyoshi, Startup Division t-nakano00@maguchi.co.jp
【Architect office】 Healthy City Design Institute Inc.	IGAKI Takako, Chief Executive Officer hisho@kenkotoshi.com	【Wholesale Trade】 MANIX Co., LTD.	MATSUDA Koji, President matsuda-07@manix.co.jp
【Real Estate/ Amusement】 Hirakawa Shoji Co., Ltd.	TODA Tatsuki, Financial Executive Officer secretary@hirakawagroup.com	【Manufacturing(Steel pipe)】 MARUICHI STEEL TUBE LTD.	(※)KAGAWA/KIZU, Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Hotel】 Hotel New Awaji Co., Ltd	INABA Sayuri, Corporate planning office s_inaba@newawaji.com	【Ship equipment wholesales】 Mayatec Co., Ltd.	TANABE Hiroyasu, General Manager h-tanabe@mayatec.co.jp
【Hotel】 Hotel Okura Kobe Co., Ltd	NAKAMURA Masakazu, Management Planning m-nakamura@kobe.hotelokura.co.jp	【Television / radio broadcasting and related businesses】 MBS Media Holdings,Inc.	SEKIJU Masahiko, Business Creation Division biz-cre@mbs.co.jp
【Sogoshosha (General Trading Company)】 ITOCHU Corporation	TAKANASHI Ayako, Kansai Research & Business Development Department osayh-startup@itochu.co.jp	【Specialized manufacturer of cooked foods】 MCC FOOD PRODUCTS CO., LTD.	FUJII Tatsuya fujii_t@mcc-kobe.jp
【Systems Integrator】 ITOCHU Techno-Solutions Corporation	FUJIE naohiro, General Manager cip-wbd@ctc-g.co.jp	【Investment Advisory, Investment Management, Type II Financial Instruments Business】 Mercuria Investment Co., Ltd.	Business Investment Department DANNO shinichi shinichi.danno@mercuria.jp KAWABATA shogo shogo.kawabata@mercuria.jp
		【Software Vendor】 Micware Co., Ltd.	TOKUHARA Hideaki, Executive Officer, Operation Unit tokuhara@micware.co.jp
		【General Trading Company】 Mitsubishi Corporation	NISHIMURA Reiko, Business Planning & Development Dept., Kansai Branch reiko.nishimura@mitsubishicorp.com
		【Manufacture and sales of electrical and electronic products and systems】 MITSUBISHI ELECTRIC Corporation	Kansai Branch office Marketing Research & Business development De j-startup-saib@rd.MitsubishiElectric.co.jp
		【Manufacturing Industry】 Mitsuboshi Belting Ltd.	INOUE Koki, General Manager, Corporate Planning Division, k.inoue@mitsuboshi.com

【Banks】 Mizuho Bank, Ltd.	(※)KAGAWA/KIZU, Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Manufacture & Sales of sporting goods】 Mizuno Corporation	NAKAJIMA Hirotaka, Corporate Planning Office • Global Research & Development Department, Assistant Manager hrnakajm@mizuno.co.jp
【Chemical manufacturer】 MORESCO Corporation	KANAZAWA Tomomi, General Manager, Public Relations Department tomomi_kanazawa@moresco.co.jp
【Banks】 MUFG Bank, Ltd.	NAGAYAMA Katsuhiko, Vice President katsuhiko_nagayama@mufg.jp
【Machinery Manufacturing】 Murata Machinery, Ltd.	NAGATA Keizo, Open Innovation Promotion Dept. keizou.nagata@bne.muratec.co.jp
【A manufacturer of bearing retainers】 Nakanishi Metal Works Co., Ltd	WADA Tohru, wada-t@nkc-j.co.jp
【Chartered accountant/Certified tax accountant】 Nakatsukasa Certified Public Accountants Office	NAKATSUKASA Hiroyuki, President officeweb@welbe.jp
【Transportation Business,Real Estate Business,Distribution Business,Leisure Services Business,Construction Business】 Nankai Electric Railway Co.,Ltd.	New Business Department,Innovation Creation Division/ Planning Department, Community Development and Creation Division startup_info@nankai.co.jp
【Banks】 NANTO BANK,LTD	MATSUYAMA Ryo, Regional Business Creation Division sougyou-cvc@nantobank.co.jp OHIGASHI Nobuyuki, Nanto Capital Partners Co.,Ltd Capitalist nobuyuki.ohigashi@nanto-cap.com
【Government Related Organization】 National Center for Industrial Property Information and Training(INPIT)	OHKAWA Takuro, Kansai Office Deputy Director, Department of Enterprise Services jp-js01@inpit.go.jp
【Insurance】 Nippon Export and Investment Insurance	Underwriting Group, Osaka Branch Office, sme-support-osaka@nexi.go.jp
【Insurance】 Nippon Life Insurance Company	Deputy General Manager (of Innovation Office) kansai@kansaidoyukai.or.jp
【Telecommunications business】 NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION	Business Design Department OZAKI Hiroshi hiroshi.ozaki@west.ntt.co.jp MATSUURA Katsuta katsuta.matsuura@west.ntt.co.jp
【Software】 NTT DATA Corporation	MORIGUCHI Shunji, Manager, Corporate Planning Division YAMADA Mitsuhiko, Deputy Manager, Corporate Planning Division eigyousuishin@bss.nttdata-kansai.co.jp
【Financial services】 ORIX Corporation	Corporate Communications Department HAYASHI Hideto hideto.hayashi.sf@orix.jp OKU Yoshitomo yoshitomo.oku.uu@orix.jp
【Gas utilities】 OSAKA GAS CO.,LTD	Corporate Research Office startup-kz@ml.osakagas.co.jp
【University】 OSAKA INSTITUTE OF TECHNOLOGY	ETO Kunitaka, Center for Research Administration & Social Outreach • Manager OIT.Kenkyu@joshu.ac.jp
【University】 Osaka Metropolitan University	HIDAKA Tomonori, Officer thidaka@omu.ac.jp
【Human resource development, Event planning】 Peach Corporation Co.,Ltd.	SAKAI Mari, President info@peach-corporation.co.jp
【Design and development of control equipment / Sensing and control technology development】 Proassist, Ltd.	HASHIMOTO Hideki, General Manager, R&D Planning Division h.hashimoto@proassist.co.jp
【Banks】 Resona Bank,Ltd.	KAWABE Atsushi, Group leader Yoshiki.Imai@resonabank.co.jp
【Manufacture and sales of delicatessen (sozai)】 Rock Field Co., Ltd.	AMANO Masaru, Manager, Public Relations Section m-amano@rockfield.co.jp
【Lawyer】 S&W International Law Offices	MIMURA Masakazu, Managing Partner m.mimura@swlaw.jp
【Shipbuilding & Engineering】 Sanoyas Holdings Corporation	NAKAJIMA Masaki, Director (Corporate Planning Dept.) m-nakajima@sanoyas.co.jp
【Electronic Appliances】 SCREEN Holdings Co., Ltd.	SHIMIZU Daisuke, Corporate Marketing Department d.shimizu@screen.co.jp
【PAPER PRODUCT TRADING】 SEIBUNSHA Co., Ltd.	TANAKA Satoshi, SALES DIRECTOR sbstnk@sirius.ocn.ne.jp
【Textile product manufacturing and wholesale business】 Sewing Takeuchi Co.,Ltd	TAKEUCHI Yuta, Director Sales Representative yuta@sewing-takeuchi.co.jp
【Transportation industry】	SUZUKI Rikako, Corporate Planning Department/CHIEF

SG Holdings Co., Ltd.	r_suzuki026@sg-hldgs.co.jp
【Precision Instruments】 SHIMADZU CORPORATION	SATO Michitaka, Corporate Strategy Planning Department mic-sato@shimadzu.co.jp
【General contractor】 SHIMIZU CORPORATION	SAIKA Motoi, KANSAI Branch Staff Project Development Dept. m-saika@shimz.co.jp
【Trading Company】 SHINYEI KAISHA	NAKANISHI Tetsu, Executive Officer, General Manager, Corporate Strategy Division t-nakanishi@sk.shinvei.co.jp
【Property Management and Development】 SHIOYA TOCHI CO.,LTD.	MINAMI Kaoru, Sales Manager k-minami@shioyatochi.co.jp
【Software Industry】 SOPRA Corporation	Kenji Kugimiya, General Manager IT Solution Promotion Dept. kugimiya.kenji@soppra.com
【Manufacturing】 Suitousha Co., Ltd.	MAKINO Yuuka,Planning&General Executive Section makino.yuka@suitousha.com
【Sogoshosha (General Trading Company)】 Sumitomo Corporation	HASHIMOTO Masahiko, General Manager for External Affairs in Kansai Area Japan,Planning & Coordination Dept for Japan Region masahiko.hashimoto@sumitomocorp.com
【Non-Ferrous Metal】 Sumitomo Electric Industries,Ltd.	MIYAMOTO Kojiro, Secretarial /Planning & Research Office kicho-sml@list.sei.jp
【Insurance】 SUMITOMO LIFE INSURANCE COMPANY	WATANABE Sho, Assistant Manager,Next Business Planning Dept. siyou_watanabe@am.sumitomolife.co.jp
【Banks】 Sumitomo Mitsui Banking Corporation	KOJIMA Kentaro, Growth Business Development Dept. kojima_kentaro@dn.smbc.co.jp
【Trust banks】 Sumitomo Mitsui Trust Bank	ITO Wataru, Associate General Manager, Wholesale Business Planning Department, Kansai Activation Project Team Ito_Wataru@smtb.jp
【Newspaper, digital media, events】 The Asahi Shimbun Company	SHIOYA Yuichi shioya-y@asahi.com
【Banks】 The Bank of Kyoto, Ltd.	FUKUOKA Ryo, Corporate Planning Division, Corporate Consulting Division, r.fukuoka@kyotobank.co.jp
【Non profit organization】 The Consortium of Universities in Osaka	NISHIMOTO Satoko, Director info@consortium-osaka.gr.jp
【Utility】 The Kansai Electric Power Company,Incorporated	IWAMOTO Yosuke, Manager, Innovation Development Group, Office of Corporate Planning iwamoto.yosuke@d4.kepco.co.jp
【Newspaper】 THE KOBE SHIMBUN	NAKAYAMA Toshinobu nakayama-ts@kobe-np.co.jp
【Financial Industry】 The Kyoto Shinkin Bank	TAMURA Takeshi, Corporate Growth Promotion Department Manager kyoshin-incubation@kyoto-shinkin.jp
【Regional banks】 The Minato Bank, Ltd.	KURAMOTO Yoshihisa kuramoto-yoshihisa@minatobk.co.jp
【General Foundation】 The OSAKA UNIVERSITY Research Association of Industry and Science	TAKAMORI Akira, Executive director takamori-akira@sanken.osaka-u.ac.jp
【Regional banks】 The Senshu Ikeda Bank, Ltd.	AOTA Tsuyoshi, Vice President,Relationship Promotion Division t_aota@sihd-bk.jp
【Bank】 The Shoko Chukin Bank, Ltd.	FUJIMOTO Naohide,Deputy General Manager, Osaka Business Department naohide-fujimotos1@gm.shokochukin.co.jp
【Comprehensive IT service】 TIS Inc.	MIWA Akisato, Section Manager of Western Japan Technology & Innovation Office incubation@tis.co.jp
【Non-life insurance】 Tokio Marine & Nichido Fire Insurance Co., Ltd.	HATAE Takafumi, Kyoto Branch, Sales Manager takafumi.hatae@tmnf.jp IKEDA Toshihiko, Kansai Production Dept.4, Kyoto Production Section, Manager toshihiko.ikeda2@tmnf.jp
【Information Technology】 UiPath K.K.	SAKATANI Atsuhiko, Head of West Japan Sales Dept. Director atsuhiko.sakatani@uipath.com
【Entertainment】 USJ LCC	External Affairs Dep. FUKUSHIMA Hidenori hidenori_fukushima@usjc.co.jp Daiki Fujimori Daiki_Fujimori@usjc.co.jp
【Corporate Real Estate】 XYMAX KANSAI Corporation	GOKURAKUJI Kenji,Kobe regional office, General manager gokurakuji@xymax.co.jp
【Planning, production and sales of TV and video software】 YOSHIMOTO KOGYO HOLDINGS CO., LTD.	YOSHIKAWA Tetsu yoshikawa.tetsu@yoshimoto.co.jp