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The Declaration of Startup Friendly Kansai

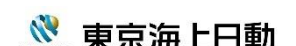
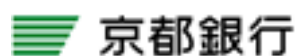
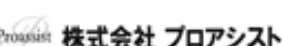
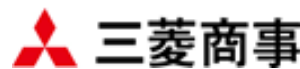
関西ベンチャーフレンドリー宣言

Under the Kansai Startup Backing Initiative, we aim to make the Kansai region a highly innovative area full of creativity and fully open to the world.

To this end, now that a startup ecosystem is emerging in the Kansai region, we hereby announce that all supporting companies are quite positive in: inheriting a dynamic corporate culture typified by a unique way of thinking as well as a “Just try it” culture, both of which we have long fostered; and staying close beside next-generation entrepreneurs striving hard to launch new businesses, thereby providing them with necessary support.

August 6, 2018

For Earth, For Life
Kubota



[Our Overview] (Dear startups)

Given that the Kansai region has historically produced many entrepreneurs, we believe that the region has the potential ability to produce and raise entrepreneurs in modern society. In recent years especially, business enterprises, local governments, universities, etc. have taken a growing interest in nurturing startup companies, thereby intensifying support activities for startup companies. However, these efforts have only led to the region being dotted with startup companies that are not integrated into a single combined system of startup companies and start-up corporations. Among others, increased efforts for open innovation would be required from large companies and startup companies.

To enable the Kansai region to achieve further growth, it is vital to break the status quo to revitalize Kansai's startup ecosystem. This has prompted us to announce the Kansai Startup Backing Initiative, aimed at deepening cooperation between existing companies and new startups. Asked about big hurdles faced in opening up a business, many startup companies cited their being turned away at the door due to lack of past trade performance when they approached existing companies, as well as business-building and development of marketing networks, technical support, management of funds, etc. To solve these problems, we have called upon business enterprises and other organizations willing to provide consultation on these matters. Their category of business covers a broad range, including financing, trading houses, manufacturing, IT firms, and infrastructure-building. You are encouraged to actively use the opportunities offered under the bolstered system.

[Supporting Companies as of July 31, 2023](in alphabetical order) (109 companies in total)

Industry	Company / organization name
Construction	DAIWA HOUSE INDUSTRY CO., LTD / SHIMIZU CORPORATION
Manufacturing	AIR WATER INC. / BANDO CHEMICAL INDUSTRIES, LTD. / DAIKIN INDUSTRIES, LTD., / Electric Works Company, Panasonic Corporation / Kawasaki Heavy Industries, Ltd. / KOKUYO Co., Ltd / KONAN ELECTRIC CO., LTD. / KUBOTA Corporation / MCC FOOD PRODUCTS CO., LTD. / MARUICHI STEEL TUBE LTD. / MITSUBISHI ELECTRIC Corporation / Mitsuboshi Belting Ltd. / Mizuno Corporation / MORESCO Corporation / Murata Machinery, Ltd. / Nakanishi Metal Works Co., Ltd / Sanoyas Holdings Corporation / SCREEN Holdings Co., Ltd. / SHIMADZU CORPORATION / Suitousha Co., Ltd. / Sumitomo Electric Industries, Ltd.
Electricity, Gas	OSAKA GAS CO., LTD / The Kansai Electric Power Company, Incorporated
Information and communications	Asahi Broadcasting Group Holdings Corporation / Global Cyber Group, Inc. / ITOCHU Techno-Solutions Corporation / KANSAI TELEVISION CO. LTD. / MBS Media Holdings, Inc. / Micware Co., Ltd. / NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION / NTT DATA Corporation / Proassist, Ltd. / SOPPRA Corporation / The Asahi Shimbun Company / THE KOBE SHIMBUN / TIS Inc. / UiPath K.K.
Transport and postal activities	ART CORPORATION / Japan Airlines Co., Ltd. / JR West INNOVATIONS CO., LTD. / Kintetsu Group Holdings Co., Ltd / MAGUCHI HOLDINGS CO., LTD. / Nankai Electric Railway Co., Ltd. / SG Holdings Co., Ltd.
Wholesale and Retail trade	DIGITAL ALLIANCE HOLDINGS CO., LTD / FELISSIMO CORPORATION / ITOCHU Corporation / Iwatani Corporation / MANIX Co., LTD. / Mayatec Co., Ltd. / Mitsubishi Corporation / Rock Field Co., Ltd. / SEIBUNSHA Co., Ltd. / Sewing Takeuchi Co., Ltd / SHINYEI KAISHA / Sumitomo Corporation
Finance and Insurance	Aioi Nissay Dowa Insurance Co., Ltd. / Japan Bank for International Cooperation / JAPAN FINANCE CORPORATION / Kansai Mirai Bank, Ltd. / Mercuria Investment Co., Ltd. / Mizuho Bank, Ltd. / MUFG Bank, Ltd. / NANTO BANK, LTD / Nippon Life Insurance Company / ORIX Corporation / Resona Bank, Ltd. / SUMITOMO LIFE INSURANCE COMPANY / Sumitomo Mitsui Banking Corporation / Sumitomo Mitsui Trust Bank / The Bank of Kyoto, Ltd. / The Kyoto Shinkin Bank / The Minato Bank, Ltd. / The Senshu Ikeda Bank, Ltd. / The Shoko Chukin Bank, Ltd. / Tokio Marine & Nichido Fire Insurance Co., Ltd.
Real estate	Hankyu Hanshin Properties Corp. / SHIOYA TOCHI CO., LTD. / XYMAX KANSAI Corporation
Scientific research, professional and technical services	Daiko Advertising Inc. / HAKUHODO Inc. / Healthy City Design Institute Inc.
Accommodations, eating and drinking services	Hotel New Awaji Co., Ltd / Hotel Okura Kobe Co., Ltd / KOBE PORTOPIA HOTEL Co., Ltd.
Medical, health care and welfare	Fukunishi Dental & Oral Surgery Clinic
Services, N.E.C	Anderson Mori & Tomotsune / ARCO PATENT & TRADEMARK ATTORNEYS / DUSKIN CO., LTD. / Hirakawa Shoji Co., Ltd. / KAWAMURA & FUJIOKA LAW OFFICE / LIKE, Inc. / Nakatsukasa Certified Public Accountants Office / Peach Corporation Co., Ltd. / S&W International Law Offices / YOSHIMOTO KOGYO HOLDINGS CO., LTD.
GOVERNMENT SERVICES	Japan Israel Chamber of Commerce Kansai (JICC Kansai) / JETRO (Japan External Trade Organization) / National Center for Industrial Property Information and Training (INPIT) / Nippon Export and Investment Insurance
Academia, Research Institute	Advanced Telecommunications Research Institute International (ATR) / Kansai University / Kindai University School Corporation / OSAKA INSTITUTE OF TECHNOLOGY / Osaka Metropolitan University / The Consortium of Universities in Osaka / The OSAKA UNIVERSITY Research Association of Industry and Science

[Method for utilization and explanatory notes]

- If you wish to receive advice from a supporting company, you are requested to contact us with the content described. It should be noted that depending on the content, your requirements may not be met.
- If you have scheduled an interview, you may be requested to be accompanied by an interpreter (Japanese).

[Contact info for inquiries]

【Kansai Association of Corporate Executives】 KIZU Mitsuaki / KAGAWA Akihiko, Planning and Research Department kansai@kansaidoyukai.or.jp
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【Kobe Association of Corporate Executives】 YAMAMOTO Chizuru kobe@kobedoyu.com

[Contact Persons at Respective Companies]

(Note) If you wish to contact any of the persons indicated with an asterisk(※), you may contact the Secretariat of the Kansai Keizai Doyukai to reach that person.

【Research Institute】 ATR (Advanced Telecommunications Research Institute International)	NAKAJIMA Junsaku, Business Development Office nakajima.j@atr.jp
【Insurance (Non-life insurance)】 Aioi Nissay Dowa Insurance Co.,Ltd.	【Osaka】 TAKEGUCHI Masafumi, Deputy General Manager, Kansai 1 st Corporate Production Dept, Business Development Division masafumi-takeguchi@aioinissaydowa.co.jp 【Kobe】 TAKAGIWA Nobuyuki, Kobe Branch Regional Strategy Office Manager nobuyuki.takagiwa@aioinissaydowa.co.jp
【Materials/Processed Materials】 AIR WATER INC.	MATSUO Shinji,Group Technology Center matsuo-shi@awi.co.jp
【Law firm】 Anderson Mori & Tomotsune	NISHIMURA Tsunaki, Representative of Osaka Office tsunaki.nishimura@amt-law.com
【PATENT & TRADEMARK ATTORNEYS】 ARCO PATENT & TRADEMARK ATTORNEYS	【Kobe】 NAKAO Masaru, Presiding Partner nakao@arco.chuo.kobe.jp ➤ Support / advice on intellectual property management (technical and product know-how management and rights acquisition), not on behalf of rights applications
【Moving Business】 ART CORPORATION	TANAKA Shigenori, Manager of Corporate Planning Department s-tanaka@the0123.com
【Certified broadcasting holding company】 Asahi Broadcasting Group Holdings Corporation	(※)KAGAWA /KIZU,Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Manufacturing】 BANDO CHEMICAL INDUSTRIES,LTD.	OIKAWA Masahiro, New Business Promotion Center, Innovation Promotion Department masahiro.oikawa@bandogrp.com
【Manufacturing(air conditioning equipment)】 DAIKIN INDUSTRIES, LTD.,	(※)KAGAWA/KIZU,Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Advertising】 Daiko Advertising Inc.	MORISHITA Shigeo, Department Manager,Business Incubation Team shigeo.morishita@daiko.co.jp
【Rea Estate, Housing, Construction, Development】 DAIWA HOUSE INDUSTRY CO.,LTD	FUJII Masaaki, Manager, Corporate Strategy Planning Department masaaki-f@daiwahouse.jp
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【Community-based direct】 FELISSIMO CORPORATION	MIURA Takuya, NEW BUSINESS DEVELOPMENT Div Operating Officer t_miura@felissimo.co.jp
【Dental Care】 Fukunishi Dental & Oral Surgery Clinic	FUKUNISHI Keihachi, Executive Director, Ph. D. kfuku@air.ocn.ne.jp
【SoftwareBusiness】 Global Cyber Group, Inc.	Startup Friendly desk info@gcg.bz
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【Real Estate】 Hankyu Hanshin Properties Corp.	TSUDA Chikako /YOSHIDA Aoi, Community manager info@gvh-5.com
【Architect office】 Healthy City Design Institute Inc.	IGAKI Takako, Chief Executive Officer hisho@kenkotoshi.com
【Real Estate/ Amusement】 Hirakawa Shoji Co., Ltd.	TODA Tatsuki, Financial Executive Officer secretary@hirakawagroup.com
【Hotel】 Hotel New Awaji Co., Ltd	INABA Sayuri, Corporate planning office s_inaba@newawaji.com
【Hotel】 Hotel Okura Kobe Co., Ltd	NAKAMURA Masakazu, Management Planning m-nakamura@kobe.hotelokura.co.jp
【Sogoshosha (General Trading Company)】 ITOCHU Corporation	TAKANASHI Ayako, Kansai Research & Business Development Department osayh-startup@itochu.co.jp
【Systems Integrator】 ITOCHU Techno-Solutions Corporation	FUJIE naohiro, General Manager cip-wbd@ctc-g.co.jp
【Trading】	UEDA Naomasa, Future Co-Creation Lab

Iwatani Corporation	naomasa@iwatani.co.jp
【Airlines】 Japan Airlines Co., Ltd.	(※)KAGAWA /KIZU,Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Bank】 Japan Bank for International Cooperation	MATSUDA RYOKO, Planning and Coordination Division, Osaka Branch C0710@jbic.go.jp
【Policy-based financial institution】 JAPAN FINANCE CORPORATION	New and Venture Business Support Promotion Division cnshinjigyoku@jfc.go.jp
【Other】 Japan Israel Chamber of Commerce Kansai	Director and Secretary General k-harada@jicc-kansai.com
【Government Related Organization (Trade and Investment Promotion)】 JETRO (Japan External Trade Organization)	Industry Alliances and Investment Promotion Division JETRO Osaka osd@jetro.go.jp
【Railway business, regional activation】 JR West INNOVATIONS Co.,LTD	Research Group info@jrw-inv.co.jp
【Banks】 Kansai Mirai Bank,Ltd.	MORIKAWA Takahiro TAKAHIRO.MORIKAWA@resonabank.co.jp
【TV Broadcasting Company】 KANSAI TELEVISION CO. LTD.	SAKAGUCHI Takaharu, Managing Director, Business Strategy Division t-sakaguchi@ktv.co.jp
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【law office】 KAWAMURA & FUJIOKA LAW OFFICE	(※)KAGAWA /KIZU,Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Manufacturing (transportation equipment and industrial goods)】 Kawasaki Heavy Industries, Ltd.	Innovation Department,Corporate Planning Division OHDATE Hideaki ohdate_h@khi.co.jp HARA Junya hara_junya@khi.co.jp
【University】 Kindai University School Corporation	NAGAOKA Sachiko, Entrepreneurship and Affiliated Companies Support Department sachiko.nagaoka@itp.kindai.ac.jp
【Transportation】 Kintetsu Group Holdings Co., Ltd	(※)KAGAWA/KIZU, Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Hotel】 KOBE PORTOPIA HOTEL Co.,ltd	OHSAWA Akiko, General Affairs Division a_ohsawa@portopia.co.jp
【Manufacturing(Stationery, Office furniture)】 KOKUYO Co.,Ltd.	Chairman Office kokuyo_fmail@kokuyo.com
【Manufacture and sale of hydraulic and pneumatic equipment】 KONAN ELECTRIC CO., LTD.	OTOMO Eiichi, Director, Planning Department e-ohmoto@konan-em.co.jp
【Industrial machinery(Agricultural machinery, etc.) 】 KUBOTA Coporation	SHUTTA Katsuyuki ,ASANO Tetsuya, President’s Office tetsuya.asano@kubota.com
【Services】 LIKE, Inc.	OKAMOTO Hirotaka, Executive Officer, Director of Business Strategy Department okamoto-h@like-gr.co.jp
【Logistics, Forwarding, Warehousing, Automotive】 MAGUCHI GROUP CO.,LTD.	NAKANO Tsuyoshi, Start-up Division t-nakano00@maguchi.co.jp
【Wholesale Trade】 MANIX Co., LTD.	MATSUDA Koji, President matsuda-07@manix.co.jp
【Manufacturing(Steel pipe)】 MARUICHI STEEL TUBE LTD.	(※)KAGAWA/KIZU, Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Ship equipment wholesales】 Mayatec Co., Ltd.	TANABE Hiroyasu, General Manager h-tanabe@mayatec.co.jp
【Television / radio broadcasting and related businesses】 MBS Media Holdings,Inc.	SEKIJ0 Masahiko, Business Creation Division biz-cre@mbs.co.jp
【Specialized manufacturer of cooked foods】 MCC FOOD PRODUCTS CO., LTD.	FUJII Tatsuya fujii_t@mcc-kobe.jp
【Investment Advisory, Investment Management, Type II Financial Instruments Business】 Mercuria Investment Co., Ltd.	Business Investment Department DANNO shinichi shinichi.danno@mercuria.jp KAWABATA shogo shogo.kawabata@mercuria.jp
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【Banks】 Mizuho Bank, Ltd.	(※)KAGAWA/KIZU, Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp	【Transportation industry】 SG Holdings Co., Ltd.	SUZUKI Rikako, Corporate Planning Department/CHIEF r_suzuki026@sg-hldgs.co.jp
【Manufacture & Sales of sporting goods】 Mizuno Corporation	NAKAJIMA Hirotaka, Corporate Planning Office ・ Global Research & Development Department hrnakajm@mizuno.co.jp https://corp.mizuno.com/jp/technology/startup	【Precision Instruments】 SHIMADZU CORPORATION	SATO Michitaka, Corporate Strategy Planning Department mic-sato@shimadzu.co.jp
【Chemical manufacturer】 MORESCO Corporation	KANAZAWA Tomomi, General Manager, Public Relations Department tomomi_kanazawa@moresco.co.jp	【General contractor】 SHIMIZU CORPORATION	SAIKA Motoi, KANSAI Branch Staff Project Development Dept. m-saika@shimz.co.jp
【Banks】 MUFG Bank, Ltd.	Kojima Yasuhiro yasuhiro_kojima@mufg.jp	【Trading Company】 SHINYEI KAISHA	NAKANISHI Tetsu, Executive Officer, General Manager, Corporate Strategy Division t-nakanishi@sk.shinyei.co.jp
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【Government Related Organization】 National Center for Industrial Property Information and Training(INPIT)	OHKAWA Takuro, Kansai Office Deputy Director, Department of Enterprise Services ip-js01@inpit.go.jp	【Insurance】 SUMITOMO LIFE INSURANCE COMPANY	WATANABE Sho, Assistant Manager,Next Business Planning Dept. siyou_watanabe@am.sumitomolife.co.jp
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【University】 OSAKA INSTITUTE OF TECHNOLOGY	ETO Kunitaka, Center for Research Administration & Social Outreach ・ Manager OIT.Kenkyu@josho.ac.jp	【Newspaper】 THE KOBE SHIMBUN	TOKUNAGA Kyoko tokunaga-ky@kobe-np.co.jp
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【Design and development of control equipment / Sensing and control technology development】 Proassist, Ltd.	HASHIMOTO Hideki, General Manager, R&D Planning Division h.hashimoto@proassist.co.jp	【General Foundation】 The OSAKA UNIVERSITY Research Association of Industry and Science	TAKAMORI Akira, Executive director takamori-akira@sanken.osaka-u.ac.jp
【Banks】 Resona Bank,Ltd.	MATUBARA Hideaki, Group leader Hideaki.Matubara@resonabank.co.jp	【Regional banks】 The Senshu Ikeda Bank, Ltd.	AOTA Tsuyoshi, Vice President,Relationship Promotion Division t_aota@sihd-bk.jp
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【Lawyer】 S&W International Law Offices	MIMURA Masakazu, Managing Partner m.mimura@swlaw.jp	【Comprehensive IT service】 TIS Inc.	MIWA Akisato, Section Manager of Western Japan Technology & Innovation Office incubation@tis.co.jp
【Shipbuilding & Engineering】 Sanoyas Holdings Corporation	NAKAJIMA Masaki, Director (Corporate Planning Dept.) m-nakajima@sanoyas.co.jp	【Non-life insurance】 Tokio Marine & Nichido Fire Insurance Co., Ltd.	HATAE Takafumi, Kyoto Branch, Sales Manager takafumi.hatae@tmnf.jp IKEDA Toshihiko, Kansai Production Dept.4, Kyoto Production Section, Manager toshihiko.ikeda2@tmnf.jp
【Electronic Appliances】 SCREEN Holdings Co., Ltd.	SUYAMA Takeshi suyama@screen.co.jp	【Information Technology】 UiPath K.K.	SAKATANI Atsuhiro, Head of West Japan Sales Dept. Director atsuhiro.sakatani@uipath.com
【PAPER PRODUCT TRADING】 SEIBUNSHA Co., Ltd.	TANAKA Satoshi, SALES DIRECTOR sbstnk@sirius.ocn.ne.jp	【Corporate Real Estate】 XYMAX KANSAI Corporation	GOKURAKUJI Kenji,Kobe reagonal office, General manager gokurakuji@xymax.co.jp
		【Planning, production and sales of TV and video software】 YOSHIMOTO KOGYO HOLDINGS CO., LTD.	YOSHIKAWA Tetsu yoshikawa.tetsu@yoshimoto.co.jp