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The Declaration of Startup Friendly Kansai

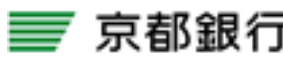
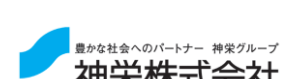
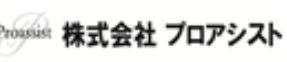
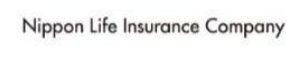
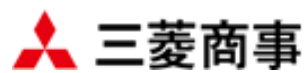
関西ベンチャーフレンドリー宣言

Under the Kansai Startup Backing Initiative, we aim to make the Kansai region a highly innovative area full of creativity and fully open to the world.

To this end, now that a startup ecosystem is emerging in the Kansai region, we hereby announce that all supporting companies are quite positive in: inheriting a dynamic corporate culture typified by a unique way of thinking as well as a “Just try it” culture, both of which we have long fostered; and staying close beside next-generation entrepreneurs striving hard to launch new businesses, thereby providing them with necessary support.

August 6, 2018

For Earth, For Life
Kubota



[Our Overview] (Dear startups)

Given that the Kansai region has historically produced many entrepreneurs, we believe that the region has the potential ability to produce and raise entrepreneurs in modern society. In recent years especially, business enterprises, local governments, universities, etc. have taken a growing interest in nurturing startup companies, thereby intensifying support activities for startup companies. However, these efforts have only led to the region being dotted with startup companies that are not integrated into a single combined system of startup companies and start-up corporations. Among others, increased efforts for open innovation would be required from large companies and startup companies.

To enable the Kansai region to achieve further growth, it is vital to break the status quo to revitalize Kansai's startup ecosystem. This has prompted us to announce the Kansai Startup Backing Initiative, aimed at deepening cooperation between existing companies and new startups. Asked about big hurdles faced in opening up a business, many startup companies cited their being turned away at the door due to lack of past trade performance when they approached existing companies, as well as business-building and development of marketing networks, technical support, management of funds, etc. To solve these problems, we have called upon business enterprises and other organizations willing to provide consultation on these matters. Their category of business covers a broad range, including financing, trading houses, manufacturing, IT firms, and infrastructure-building. You are encouraged to actively use the opportunities offered under the bolstered system.

[Supporting Companies as of April 18th, 2024](in alphabetical order) (110 companies in total)

Industry	Company / organization name
Construction	DAIWA HOUSE INDUSTRY CO., LTD / SHIMIZU CORPORATION
Manufacturing	AIR WATER INC. / BANDO CHEMICAL INDUSTRIES, LTD. / DAIKIN INDUSTRIES, LTD., / Electric Works Company, Panasonic Corporation / Kawasaki Heavy Industries, Ltd. / KOKUYO Co., Ltd / KONAN ELECTRIC CO., LTD. / KUBOTA Corporation / MCC FOOD PRODUCTS CO., LTD. / MARUICHI STEEL TUBE LTD. / MITSUBISHI ELECTRIC Corporation / Mitsuboshi Belting Ltd. / Mizuno Corporation / MORESCO Corporation / Murata Machinery, Ltd. / Nakanishi Metal Works Co., Ltd / Sanoyas Holdings Corporation / SCREEN Holdings Co., Ltd. / SHIMADZU CORPORATION / Suitousha Co., Ltd. / Sumitomo Electric Industries, Ltd.
Electricity, Gas	OSAKA GAS CO., LTD / The Kansai Electric Power Company, Incorporated
Information and communications	Asahi Broadcasting Group Holdings Corporation / Global Cyber Group, Inc. / ITOCHU Techno-Solutions Corporation / KANSAI TELEVISION CO. LTD. / MBS Media Holdings, Inc. / Micware Co., Ltd. / NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION / NTT DATA Corporation / Proassist, Ltd. / SOPPRA Corporation / The Asahi Shimbun Company / THE KOBE SHIMBUN / TIS Inc. / UiPath K.K.
Transport and postal activities	ART CORPORATION / Japan Airlines Co., Ltd. / JR West INNOVATIONS CO., LTD. / Kintetsu Group Holdings Co., Ltd / MAGUCHI HOLDINGS CO., LTD. / Nankai Electric Railway Co., Ltd. / SG Holdings Co., Ltd.
Wholesale and Retail trade	DIGITAL ALLIANCE HOLDINGS CO., LTD / FELISSIMO CORPORATION / ITOCHU Corporation / Iwatani Corporation / MANIX Co., LTD. / Mayatec Co., Ltd. / Mitsubishi Corporation / Rock Field Co., Ltd. / SEIBUNSHA Co., Ltd. / Sewing Takeuchi Co., Ltd / SHINYEI KAISHA / Sumitomo Corporation
Finance and Insurance	Aioi Nissay Dowa Insurance Co., Ltd. / Japan Bank for International Cooperation / JAPAN FINANCE CORPORATION / Kansai Mirai Bank, Ltd. / Mercuria Investment Co., Ltd. / Mizuho Bank, Ltd. / MUFG Bank, Ltd. / NANTO BANK, LTD / Nippon Life Insurance Company / ORIX Corporation / Resona Bank, Ltd. / SUMITOMO LIFE INSURANCE COMPANY / Sumitomo Mitsui Banking Corporation / Sumitomo Mitsui Trust Bank / The Bank of Kyoto, Ltd. / The Kyoto Shinkin Bank / The Minato Bank, Ltd. / The Senshu Ikeda Bank, Ltd. / The Shoko Chukin Bank, Ltd. / Tokio Marine & Nichido Fire Insurance Co., Ltd.
Real estate	Hankyu Hanshin Properties Corp. / SHIOYA TOCHI CO., LTD. / XYMAX KANSAI Corporation
Scientific research, professional and technical services	Daiko Advertising Inc. / HAKUHODO Inc. / Healthy City Design Institute Inc. / YASUI ARCHITECTS & ENGINEERS, INC.
Accommodations, eating and drinking services	Hotel New Awaji Co., Ltd / Hotel Okura Kobe Co., Ltd / KOBE PORTOPIA HOTEL Co., Ltd.
Medical, health care and welfare	Fukunishi Dental & Oral Surgery Clinic
Services, N.E.C	Anderson Mori & Tomotsune / ARCO PATENT & TRADEMARK ATTORNEYS / DUSKIN CO., LTD. / Hirakawa Shoji Co., Ltd. / KAWAMURA & FUJIOKA LAW OFFICE / LIKE, Inc. / Nakatsukasa Certified Public Accountants Office / Peach Corporation Co., Ltd. / S&W International Law Offices / YOSHIMOTO KOGYO HOLDINGS CO., LTD.
GOVERNMENT SERVICES	Japan Israel Chamber of Commerce Kansai (JICC Kansai) / JETRO (Japan External Trade Organization) / National Center for Industrial Property Information and Training (INPIT) / Nippon Export and Investment Insurance
Academia, Research Institute	Advanced Telecommunications Research Institute International (ATR) / Kansai University / Kindai University School Corporation / OSAKA INSTITUTE OF TECHNOLOGY / Osaka Metropolitan University / The Consortium of Universities in Osaka / The OSAKA UNIVERSITY Research Association of Industry and Science

[Method for utilization and explanatory notes]

- If you wish to receive advice from a supporting company, you are requested to contact us with the content described. It should be noted that depending on the content, your requirements may not be met.
- If you have scheduled an interview, you may be requested to be accompanied by an interpreter (Japanese).

[Contact info for inquiries]

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[Contact Persons at Respective Companies]

(Note) If you wish to contact any of the persons indicated with an asterisk(※), you may contact the Secretariat of the Kansai Keizai Doyukai to reach that person.

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【Materials/Processed Materials】 AIR WATER INC.	MATSUO Shinji, Group Technology Center matsuo-shi@awi.co.jp	【Other】 Japan Israel Chamber of Commerce Kansai 【Government Related Organization (Trade and Investment Promotion)】 JETRO (Japan External Trade Organization)	Director and Secretary General k-harada@jicc-kansai.com Industry Alliances and Investment Promotion Division JETRO Osaka osd@jetro.go.jp
【Law firm】 Anderson Mori & Tomotsune	NISHIMURA Tsunaki, Representative of Osaka Office tsunaki.nishimura@amt-law.com	【Railway business, regional activation】 JR West INNOVATIONS Co.,LTD	Research Group info@jrw-inv.co.jp
【PATENT & TRADEMARK ATTORNEYS】 ARCO PATENT & TRADEMARK ATTORNEYS	【Kobe】 NAKAO Masaru, Presiding Partner nakao@arco.chuo.kobe.jp ➤ Support / advice on intellectual property management (technical and product know-how management and rights acquisition), not on behalf of rights applications	【Banks】 Kansai Mirai Bank,Ltd.	MORIKAWA Takahiro TAKAHIRO.MORIKAWA@resonabank.co.jp
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【Certified broadcasting holding company】 Asahi Broadcasting Group Holdings Corporation	(※)KAGAWA /KIZU, Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp	【University】 Kansai University.	KITATANI Mari, Division of Community and Business Partnerships kucic@ml.kandai.jp
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【Rea Estate, Housing, Construction, Development】 DAIWA HOUSE INDUSTRY CO.,LTD	FUJII Masaaki, Manager, Corporate Strategy Planning Department masaaki-f@daiwahouse.jp	【Transportation】 Kintetsu Group Holdings Co., Ltd	(※)KAGAWA/KIZU, Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Services】 DIGITAL ALLIANCE HOLDINGS CO.,LTD	UEDA Yoshihide, Business Management Office General manager ueda@d-a.co.jp	【Hotel】 KOBE PORTOPIA HOTEL Co.,ltd	OHSAWA Akiko, General Affairs Division a_ohsawa@portopia.co.jp
【Service Industry】 DUSKIN CO., LTD.	New Business Development TAGAWA Shoji Shoji.Tagawa@mail.duskin.co.jp SHIMOYAMA Masae Masae.Shimoyama@mail.duskin.co.jp	【Manufacturing(Stationery, Office furniture)】 KOKUYO Co.,Ltd.	Chairman Office kokuvo_fmail@kokuyo.com
【Manufacturing industry】 Electric Works Company, Panasonic Corporation	Management Planning Office NARITA Atsushi narita.atsushi@jp.panasonic.com KONO Shiho kono.shiho@jp.panasonic.com	【Manufacture and sale of hydraulic and pneumatic equipment】 KONAN ELECTRIC CO., LTD.	OTOMO Eiichi, Director, Planning Department e-otomo@konan-em.co.jp
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【Real Estate】 Hankyu Hanshin Properties Corp.	TSUDA Chikako /YOSHIDA Aoi, Community manager info@gvh-5.com	【Manufacturing(Steel pipe)】 MARUICHI STEEL TUBE LTD.	(※)KAGAWA/KIZU, Kansai Association of Corporate Executives kansai@kansaidoyukai.or.jp
【Architect office】 Healthy City Design Institute Inc.	IGAKI Takako, Chief Executive Officer hisho@kenkotoshi.com	【Ship equipment wholesales】 Mayatec Co., Ltd.	TANABE Hiroyasu, General Manager h-tanabe@mayatec.co.jp
【Real Estate/ Amusement】 Hirakawa Shoji Co., Ltd.	TODA Tatsuki, Financial Executive Officer secretary@hirakawagroup.com	【Television / radio broadcasting and related businesses】 MBS Media Holdings,Inc.	SEKIO Masahiko, Business Creation Division biz-cre@mbs.co.jp
【Hotel】 Hotel New Awaji Co., Ltd	INABA Sayuri, Corporate planning office s_inaba@newawaji.com	【Specialized manufacturer of cooked foods】 MCC FOOD PRODUCTS CO., LTD.	FUJII Tatsuya fujii_t@mcc-kobe.jp
【Hotel】 Hotel Okura Kobe Co., Ltd	ABE Yoshihiro, Management Planning y-abe@kobe.hotelokura.co.jp	【Investment Advisory, Investment Management, Type II Financial Instruments Business】 Mercuria Investment Co., Ltd.	Business Investment Department DANNO shinichi shinichi.danno@mercuria.jp KAWABATA shogo shogo.kawabata@mercuria.jp
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【Systems Integrator】 ITOCHU Techno-Solutions Corporation	FUJIE naohiro, General Manager cip-wbd@ctc-g.co.jp	【General Trading Company】 Mitsubishi Corporation	NISHIMURA Reiko, Business Planning & Development Dept., Kansai Branch reiko.nishimura@mitsubishicorp.com
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【Software Industry】 SOPRA Corporation	Kenji Kugimiya, General Manager IT Solution Promotion Dept. kugimiya.kenji@sopra.com
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【Newspaper, digital media, events】 The Asahi Shimbun Company	SHIOYA Yuichi shioya-y@asahi.com
【Banks】 The Bank of Kyoto, Ltd.	FUKUOKA Ryo, Corporate Planning Division, Corporate Consulting Division, r.fukuoka@kyotobank.co.jp
【Non profit organization】 The Consortium of Universities in Osaka	NISHIMOTO Satoko, Director info@consortium-osaka.gr.jp
【Utility】 The Kansai Electric Power Company,Incorporated	FUJITA yoshihiko, Manager, Innovation Development Group, Office of Corporate Planning fujita.yoshihiko@e3.kepeco.co.jp
【Newspaper】 THE KOBE SHIMBUN	TOKUNAGA Kyoko tokunaga-ky@kobe-np.co.jp
【Financial Industry】 The Kyoto Shinkin Bank	TAMURA Takeshi, Corporate Growth Promotion Department Manager kyoshin-incubation@kyoto-shinkin.jp
【Regional banks】 The Minato Bank, Ltd.	Maeda Yusuke maeda-yusuke@minatobk.co.jp
【General Foundation】 The OSAKA UNIVERSITY Research Association of Industry and Science	TAKAMORI Akira, Executive director takamori-akira@sanken.osaka-u.ac.jp
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【Bank】 The Shoko Chukin Bank, Ltd.	FUJIMOTO Naohide,Deputy General Manager, Osaka Business Department naohide-fujimotos1@gm.shokochukin.co.jp
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【Planning, production and sales of TV and video software】 YOSHIMOTO KOGYO HOLDINGS CO., LTD.	YOSHIKAWA Tetsu yoshikawa.tetsu@yoshimoto.co.jp